

Eurasia Insurance Company JSC
Financial Statements
for the year ended 31 December 2017

Contents

Independent Auditors' Report	
Statement of Profit or Loss and Other Comprehensive Income	6
Statement of Financial Position	7
Statement of Cash Flows	8-9
Statement of Changes in Equity	10-11
Notes to the Financial Statements	12-68



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Independent Auditors' Report

To the Shareholders of Eurasia Insurance Company JSC

Opinion

We have audited the financial statements of Eurasia Insurance Company JSC (the "Company"), which comprise the statement of financial position as at 31 December 2017, and the statements of profit or loss and other comprehensive income, changes in equity and cash flows for the year then ended, and notes, comprising a summary of significant accounting policies and other explanatory information.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Company as at 31 December 2017, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRS).

Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' *Code of Ethics for Professional Accountants* (IESBA Code) together with the ethical requirements that are relevant to our audit of the financial statements in the Republic of Kazakhstan, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with IFRS, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.



Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.



We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

The engagement partner on the audit resulting in this independent auditors' report is:



Ravshan Irmatov
Certified Auditor
of the Republic of Kazakhstan,
Auditor's Qualification Certificate
No МФ-0000053 of 6 January 2012

KPMG Audit LLC

State Licence to conduct audit # 0000021 dated 6 December 2006 issued by the Ministry of Finance of the Republic of Kazakhstan




Assel Khairova
General Director of KPMG Audit LLC
acting on the basis of the Charter

25 April 2018

Eurasia Insurance Company JSC
Statement of Profit or Loss and Other Comprehensive Income for the year ended 31 December 2017

	Note	2017 '000 KZT	2016 '000 KZT
Gross premiums written	5	53,564,256	47,446,198
Written premiums ceded to reinsurers	5	(4,821,958)	(2,634,934)
Net earned premiums		48,742,298	44,811,264
Change in the gross provision for unearned premiums	5	(5,614,650)	(3,485,244)
Reinsurers' share of change in the gross provision for unearned premiums	5	1,114,557	(429,116)
Net earned premiums		44,242,205	40,896,904
Claims incurred	6	(16,312,507)	(24,096,041)
Reinsurers' share of claims incurred	6	497,287	4,458,094
Change in gross insurance contract provisions	6	(12,864,154)	(8,838,689)
Change in reinsurers' share in insurance contract provisions	6	198,204	12,331,879
Net claims incurred		(28,481,170)	(16,144,757)
Net finance income	7	11,419,379	10,871,503
Net foreign exchange gain/(loss)		1,440,283	(2,779,099)
Net fee and commission expense	8	(3,423,527)	(2,998,872)
Charge for impairment losses	9	(280,758)	(62,270)
General administrative expenses	10	(10,371,317)	(8,614,633)
Other operating income, net		516,362	1,032,388
Profit before income tax		15,061,457	22,201,164
Income tax expense	11	(2,052,526)	(3,308,053)
Profit for the year		13,008,931	18,893,111
Other comprehensive income, net of income tax			
<i>Items that are or may be reclassified subsequently to profit or loss:</i>			
Revaluation reserve for available-for-sale financial assets:			
- Net change in fair value		587,970	(42,970)
- Net change in fair value transferred to profit or loss		7,664	42,970
Other comprehensive income for the year, net of income tax		595,634	-
Total comprehensive income for the year		13,604,565	18,893,111

The financial statements as set out on pages 6 to 68 were approved by the Management Board on 25 April 2018.


 B.G. Umanov
 Chairman of the Board


 N.S. Rakhmanova
 Chief Accountant

The statement of profit or loss and other comprehensive income is to be read in conjunction with the notes to, and forming part of, the financial statements.

Eurasia Insurance Company JSC
Statement of Financial Position as at 31 December 2017

	Note	2017 ‘000 KZT	2016 ‘000 KZT
ASSETS			
Cash and cash equivalents	12	8,830	261,977
Placements with banks	13	16,101,030	17,050,285
Available-for-sale financial assets	14	6,308,069	19,121
Held-to maturity investments	15	144,667,005	139,550,212
Investment property	16	1,154,678	1,551,347
Property, equipment and intangible assets	17	4,825,992	2,726,185
Insurance and reinsurance receivables	18	8,259,065	6,009,560
Deferred tax asset	11	25,045	84,412
Current tax asset		526,846	125,966
Reinsurers’ share in insurance contract provisions	19	34,177,924	32,865,163
Other assets	20	2,623,452	1,912,423
Total assets		218,677,936	202,156,651
LIABILITIES			
Insurance contract provisions	19	105,345,341	86,866,537
Insurance and reinsurance payables	21	1,549,985	719,148
Other liabilities	22	2,358,321	2,333,379
Total liabilities		109,253,647	89,919,064
EQUITY			
Shareholders’ equity	23(a)	91,621,285	91,621,285
Statutory reserve	23(d)	4,206,103	1,730,855
Revaluation reserve for available-for-sale financial assets		587,970	(7,664)
Retained earnings		13,008,931	18,893,111
Total equity		109,424,289	112,237,587
Total liabilities and equity		218,677,936	202,156,651

The statement of financial position is to be read in conjunction with the notes to, and forming part of, the financial statements.

Eurasia Insurance Company JSC
Statement of Cash Flows for the year ended 31 December 2017

	<u>2017</u> <u>'000 KZT</u>	<u>2016</u> <u>'000 KZT</u>
CASH FLOWS FROM OPERATING ACTIVITIES		
Profit for the year	13,008,931	18,893,111
<i>Adjustments for:</i>		
Depreciation and amortisation	208,617	158,867
Charge for impairment losses	280,758	62,270
Interest income	(11,676,669)	(11,130,549)
Net realised loss on sale of available-for-sale financial assets	7,664	259,046
Unrealised foreign exchange (gain)/loss	(1,245,091)	2,749,958
(Loss)/gain on disposal of property, equipment and intangible assets	(993)	574
Expense on deferred bonuses to management	191,561	1,388,013
Income tax expense	2,052,526	3,308,053
Operating profit before changes in working capital	2,827,304	15,689,343
(Increase)/decrease in operating assets		
Reinsurers' share in insurance contract provisions	(1,312,761)	(11,902,763)
Insurance and reinsurance receivables	(1,999,642)	379,252
Other assets	(749,887)	(359,449)
Increase/(decrease) in operating liabilities		
Insurance contract provisions	18,478,804	12,323,933
Insurance and reinsurance payables	904,537	(597,313)
Other liabilities	(166,622)	(343,582)
Net cash provided from operating activities before interest received and income tax paid	17,981,733	15,189,421
Interest receipts	12,056,735	9,672,988
Income tax paid	(2,394,039)	(4,901,112)
Cash flows from operating activities	27,644,429	19,961,297

The statement of cash flows is to be read in conjunction with the notes to, and forming part of, the financial statements.

Eurasia Insurance Company JSC
Statement of Cash Flows for the year ended 31 December 2017

	2017	2016
	'000 KZT	'000 KZT
CASH FLOWS FROM INVESTING ACTIVITIES		
Placements with banks	(119,574,378)	(99,909,966)
Redemption of placements with banks	120,614,008	92,944,264
Sales of available-for-sale financial assets	-	1,754,350
Purchases of available-for-sale financial assets	(5,700,978)	(2,031,814)
Purchases of held-to-maturity investments	(22,122,126)	(16,130,707)
Repayment of held-to-maturity investments	17,365,118	8,694,159
Acquisition of investment property	-	(17,515)
Acquisition of property, equipment and intangible assets	(1,915,878)	(1,718,228)
Proceeds from sale of property, equipment and intangible assets	5,117	202,887
Cash flows used in investing activities	(11,329,117)	(16,212,570)
CASH FLOWS FROM FINANCING ACTIVITIES		
Proceeds from issuance of share capital	-	35,080,120
Dividends paid	(16,417,863)	(38,654,500)
Cash flows used in financing activities	(16,417,863)	(3,574,380)
Net (decrease) increase in cash and cash equivalents	(102,551)	174,347
Effect of movements in exchange rates on cash and cash equivalents	(150,596)	(11,083)
Cash and cash equivalents at beginning of year	261,977	98,713
Cash and cash equivalents as at the end of year (Note 12)	8,830	261,977

The statement of cash flows is to be read in conjunction with the notes to, and forming part of, the financial statements.

Eurasia Insurance Company JSC
Statement of Changes in Equity for the year ended 31 December 2017

‘000 KZT	Share capital	Statutory reserve	Revaluation reserve for available-for-sale financial assets	Retained earnings	Total equity
Balance at 1 January 2016	56,541,165	3,036,996	(7,664)	37,348,359	96,918,856
Total comprehensive income					
Profit for the year	-	-	-	18,893,111	18,893,111
Other comprehensive income					
<i>Items that are or may be reclassified subsequently to profit or loss:</i>					
Net change in fair value of available-for-sale financial assets, net of income tax	-	-	(42,970)	-	(42,970)
Net change in fair value of available-for-sale financial assets transferred to profit or loss, net of income tax	-	-	42,970	-	42,970
Total other comprehensive income	-	-	-	-	-
Total comprehensive income for the year	-	-	-	18,893,111	18,893,111
Transactions with owners recorded directly in equity					
Shares issued (Note 23 (a))	35,080,120	-	-	-	35,080,120
Dividends declared and paid (Note 23 (c))	-	-	-	(38,654,500)	(38,654,500)
Transfer from statutory reserve (Note 23(d))	-	(1,306,141)	-	1,306,141	-
Total transactions with owners	35,080,120	(1,306,141)	-	(37,348,359)	(3,574,380)
Balance at 31 December 2016	91,621,285	1,730,855	(7,664)	18,893,111	112,237,587

The statement of changes in equity is to be read in conjunction with the notes to, and forming part of, the financial statements.

Eurasia Insurance Company JSC
Statement of Changes in Equity for the year ended 31 December 2017

	Share capital	Statutory reserve	Revaluation reserve for available-for-sale financial assets	Retained earnings	Total equity
‘000 KZT					
Balance at 1 January 2017	91,621,285	1,730,855	(7,664)	18,893,111	112,237,587
Total comprehensive income					
Profit for the year	-	-	-	13,008,931	13,008,931
Other comprehensive income					
<i>Items that are or may be reclassified subsequently to profit or loss:</i>					
Net change in fair value of available-for-sale financial assets, net of income tax	-	-	587,970	-	587,970
Net change in fair value of available-for-sale financial assets transferred to profit or loss, net of income tax	-	-	7,664	-	7,664
Total other comprehensive income	-	-	595,634	-	595,634
Total comprehensive income for the year	-	-	595,634	13,008,931	13,604,565
Transactions with owners recorded directly in equity					
Dividends declared and paid (Note 23 (c))	-	-	-	(16,417,863)	(16,417,863)
Transfer from statutory reserve (Note 23 (d))	-	2,475,248	-	(2,475,248)	-
Total transactions with owners	-	2,475,248	-	(18,893,111)	(16,417,863)
Balance at 31 December 2017	91,621,285	4,206,103	587,970	13,008,931	109,424,289

The statement of changes in equity is to be read in conjunction with the notes to, and forming part of, the financial statements.

1 Reporting entity

(a) Organisation and operations

Eurasia Insurance Company JSC (the “Company”) was established in the Republic of Kazakhstan in May 1995 as stock insurance company “Eurasia”. The Company was re-registered on 21 January 1999 as an open joint-stock company “Eurasia Insurance Company”. The Company was re-registered on 21 May 2005 as a joint-stock company under the laws of the Republic of Kazakhstan as defined in the Civil Code of the Republic of Kazakhstan. Last re-registration was on 26 June 2009, when Eurasian Finance Company JSC became its parent company.

The Company holds license No. 2.1.6 dated 14 January 2016 for insurance and reinsurance activity issued by the National Bank of the Republic of Kazakhstan.

The primary business activity of the Company is insurance and reinsurance of vehicle owners’ liability, employers’ liability, property, cargo, motor, air, railway and water transport, casualty and other insurance.

The Company’s registered office is 050004, 59 Zheltoksan Street, Almaty, Republic of Kazakhstan. The head office of the Company is located in Almaty, and the Company has thirteen branches as at 31 December 2017 (31 December 2016: twelve) throughout the Republic of Kazakhstan.

As at 31 December 2017 and 2016 the Company had the following shareholders:

	31 December 2017, %	31 December 2016, %
Shareholders:		
Eurasian Finance Company JSC	95	95
Boris Grigorievich Umanov	5	5
Total	100	100

(b) Kazakhstan business environment

The Company’s operations are primarily located in Kazakhstan. Consequently, the Company is exposed to the economic and financial markets of Kazakhstan which display characteristics of an emerging market. The legal, tax and regulatory frameworks continue development, but are subject to varying interpretations and frequent changes which together with other legal and fiscal impediments contribute to the challenges faced by entities operating in Kazakhstan. In addition, the depreciation of the Kazakhstan tenge which took place during 2015, and a reduction in the global price of oil, have increased the level of uncertainty in the business environment.

The financial statements reflect management’s assessment of the impact of the Kazakhstan business environment on the operations and financial position of the Company. The future business environment may differ from management’s assessment.

2 Basis of accounting

(a) Statement of compliance

The accompanying financial statements are prepared in accordance with International Financial Reporting Standards (IFRS).

(b) Basis of measurement

The financial statements are prepared on the historical cost basis except that available-for-sale financial assets are stated at fair value.

(c) Functional and presentation currency

The functional currency of the Company is the Kazakhstan tenge (KZT) as, being the national currency of the Republic of Kazakhstan, it reflects the economic substance of the majority of underlying events and circumstances relevant to them.

The KZT is also the presentation currency for the purposes of these financial statements.

Financial information presented in KZT is rounded to the nearest thousand.

(d) Use of estimates and judgments

The preparation of financial statements in conformity with IFRSs requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from those estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimates are revised and in any future periods affected.

Information about significant areas of estimation uncertainty and critical judgments in applying accounting policies is described in the following notes:

- Insurance contract provisions - Note 19;
- Fair value of financial instruments - Note 26.

3 Significant accounting policies

The accounting policies set out below are applied consistently to all periods presented in these financial statements.

(a) Foreign currency

Transactions in foreign currencies are translated to the functional currency of the Company at exchange rates at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies at the reporting date are retranslated to the functional currency at the exchange rate at that date. The foreign currency gain or loss on monetary items is the difference between amortised cost in the functional currency at the beginning of the period, adjusted for effective interest and payments during the period, and the amortised cost in foreign currency translated at the exchange rate at the end of the reporting period. Non-monetary assets and liabilities denominated in foreign currencies that are measured at fair value are translated to the functional currency at the exchange rate at the date that the fair value was determined. Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rate at the date of the transaction. Foreign currency differences arising on retranslation are recognised in profit or loss, except for differences arising on the retranslation of available-for-sale equity instruments unless the difference is due to impairment in which case foreign currency differences that have been recognised in other comprehensive income are reclassified to profit or loss.

3 Significant accounting policies, continued

(a) Foreign currency, continued

The exchange rates used by the Company in the preparation of the financial statements at 31 December are as follows:

<i>Currency</i>	2017	2016
1 United States Dollar	332.33	333.29
1 Euro	398.23	352.42
1 Great Britain Pound	448.61	409.78
1 Russian Rouble	5.77	5.43

(b) Insurance contracts

(i) *Classification of contracts*

Contracts under which the Company accepts significant insurance risk from another party (the “policyholder”) by agreeing to compensate the policyholder or other beneficiary if a specified uncertain future event (the “insured event”) adversely affects the policyholder or other beneficiary are classified as insurance contracts. Insurance risk is the risk other than financial risk. Financial risk is the risk of a possible future change in one or more of a specified interest rate, security price, commodity price, foreign exchange rate, index of prices or rates, a credit rating or credit index or other variable, provided in the case of a non-financial variable that the variable is not specific to a party to the contract. Insurance contracts may also transfer some financial risk.

Insurance risk is significant if, and only if, an insured event could cause the Company to pay significant additional benefits.

Once a contract is classified as an insurance contract, it remains classified as an insurance contract until all rights and obligations are extinguished or expire.

Contracts under which the transfer of insurance risk to the Company from the policyholder is not significant are classified as financial instruments.

(ii) *Recognition and measurement of contracts*

Premiums

General business premiums written comprise the premiums on contracts entered into during the year, irrespective of whether they relate in whole or in part to a later accounting period. Premiums are disclosed gross of commission payable to intermediaries and exclude taxes and levies based on premiums. The earned portion of premiums received is recognised as revenue. Premiums are earned from the date of attachment of risk proportionally over the indemnity period, based on the pattern of decrease of risks underwritten. Outward reinsurance premiums are recognised as an expense in accordance with the pattern of decrease of risks underwritten of reinsurance service received. The portion of outward reinsurance premiums not recognised is treated as a prepayment.

3 Significant accounting policies, continued

(b) Insurance contracts, continued

(ii) Recognition and measurement of contracts, continued

Unearned premium provision

The provision for unearned premiums comprises the proportion of gross premiums written which is estimated to be earned in the following or subsequent financial years, computed separately for each insurance contract using the daily pro-rata method, adjusted if necessary to reflect any variation in the incidence of risk during the period covered by the contract.

Claims

Claims comprise claims and claim handling expenses paid during the financial year together with the movement in the provision for outstanding claims.

Claims outstanding comprise provisions for the Company's estimate of the ultimate cost of settling all claims incurred but unpaid at the reporting date whether reported or not, and related internal and external claims handling expenses. Claims outstanding are assessed by reviewing individual claims and making allowance for claims incurred but not yet reported, the effect of both internal and external foreseeable events, such as changes in claims handling procedures, legislative changes and past experience and trends. Provisions for claims outstanding are not discounted.

Whilst management considers that the gross provisions for claims and the related reinsurance recoveries are fairly stated on the basis of the information currently available to them, the ultimate liability will vary as a result of subsequent information and developments and may result in significant adjustments to the amounts provided. Adjustments to the amounts of claims provisions established in prior years are reflected in the financial statements for the period in which the adjustments are made, and disclosed separately if material. The methods used, and the estimates made, are reviewed regularly.

(iii) Reinsurance assets

The Company cedes reinsurance in the normal course of business for the purpose of limiting its potential net loss through the diversification of its risks. Assets, liabilities, income and expense arising from ceded reinsurance contracts are presented separately from the related assets, liabilities, income and expense from the related insurance contracts because the reinsurance arrangements do not relieve the Company from its direct obligations to its policyholders.

Only rights under contracts that give rise to significant transfer of insurance risk are accounted for as reinsurance assets. Rights under contracts that do not transfer significant insurance risk are accounted for as financial instruments.

Reinsurance premiums for ceded reinsurance are recognised as an expense on a basis that is consistent with the recognition basis for the premiums on the related insurance contracts. For general insurance business, reinsurance premiums are expensed over the period that the reinsurance cover is provided based on the expected pattern of the reinsured risks. The unexpensed portion of ceded reinsurance premiums is included in reinsurance assets.

The amounts recognised as reinsurance assets are measured on a basis that is consistent with the measurement of the provisions held in respect of the related insurance contracts.

Reinsurance assets include recoveries due from reinsurance companies in respect of claims paid. These are classified as reinsurers' share in insurance contract provisions in the statement of financial position.

3 Significant accounting policies, continued

(b) Insurance contracts, continued

(iii) Reinsurance assets, continued

The net amounts paid to a reinsurer at the inception of a contract may be less than the reinsurance assets recognised by the Company in respect of its rights under such contracts.

Reinsurance assets are assessed for impairment at each reporting date. An asset is deemed impaired if there is objective evidence, as a result of an event that occurred after its initial recognition, that the Company may not recover all amounts due, and that the event has a reliably measurable impact on the amounts that the Company will receive from the reinsurer.

(iv) Insurance acquisition costs

Insurance acquisition costs include direct costs such as commissions paid to insurance agents and brokers and indirect costs such as administrative expenses connected with the processing of proposals and the issuing of policies.

Insurance acquisition costs are deferred and recognised in profit or loss in the following or subsequent financial years, computed separately for each insurance contract using the daily pro-rata method during the period covered by the contract.

(v) Liability adequacy test

At each reporting date, liability adequacy tests are performed to determine if the insurance contract provisions are adequate. Current best estimates of all future contractual cash flows and related expenses, such as claims handling expenses, and investment income from assets backing the insurance contract provisions are used in performing these tests

If a shortfall is identified, an additional provision is established, if necessary. The deficiency is recognised in profit or loss for the year.

(vi) Insurance receivables and payables

Amounts due to and from policyholders, agents and reinsurers are financial instruments and are included in insurance receivables and payables, and not in insurance contract provisions or reinsurance assets.

(c) Cash and cash equivalents

Cash and cash equivalents include notes and coins on hand, unrestricted balances (nostro accounts) held with the NBRK and other banks, and highly liquid financial assets with original maturities of less than three months, which are subject to insignificant risk of changes in their fair value, and are used by the Company in the management of short-term commitments.

(d) Placements with banks

The Company maintains advances, deposits with banks for various periods of time exceeding three months. Due from banks with a fixed maturity term are subsequently measured at amortised cost using the effective interest method. Placements with banks are carried at amortised cost net of any allowance for impairment losses, if any.

3 Significant accounting policies, continued

(e) Property and equipment

(i) Owned assets

Items of property and equipment are stated at cost less accumulated depreciation and impairment losses.

Where an item of property and equipment comprises major components having different useful lives, they are accounted for as separate items of property and equipment.

(ii) Depreciation

Depreciation is charged to profit or loss on a straight-line basis over the estimated useful lives of the individual assets. Depreciation commences on the date of acquisition or, in respect of internally constructed assets, from the time an asset is completed and ready for use. Land is not depreciated. The estimated useful lives are as follows:

- Buildings	50 - 70 years
- Computers and equipment	2 - 10 years
- Motor vehicles	4 - 6 years
- Other	2 - 15 years.

(f) Intangible assets

Acquired intangible assets are stated at cost less accumulated amortisation and impairment losses.

Acquired computer software licenses are capitalised on the basis of the costs incurred to acquire and bring to use the specific software.

Amortisation is charged to profit or loss on a straight-line basis over the estimated useful lives of intangible assets. The estimated useful lives range from 1 to 5 years.

(g) Investment property

Investment property is property held either to earn rental income or for capital appreciation or for both, but not for sale in normal course of business, or for the use in production or supply of goods or services or for administrative purposes. Investment property is measured at cost less accumulated depreciation and impairment losses.

When the use of a property changes such that it is reclassified as property and equipment, its fair value at the date of reclassification becomes its cost for subsequent accounting.

(h) Financial instruments

(i) Classification

Financial instruments at fair value through profit or loss are financial assets or liabilities that are:

- acquired or incurred principally for the purpose of selling or repurchasing in the near term
- part of a portfolio of identified financial instruments that are managed together and for which there is evidence of a recent actual pattern of short-term profit-taking;
- derivative financial instruments (except for a derivative that is a financial guarantee contract or a designated and effective hedging instruments); or
- upon initial recognition, designated as at fair value through profit or loss.

3 Significant accounting policies, continued

(h) Financial instruments, continued

(i) Classification, continued

The Company may designate financial assets and liabilities at fair value through profit or loss where either:

- the assets or liabilities are managed, evaluated and reported internally on a fair value basis;
- the designation eliminates or significantly reduces an accounting mismatch which would otherwise arise; or,
- the asset or liability contains an embedded derivative that significantly modifies the cash flows that would otherwise be required under the contract.

Management determines the appropriate classification of financial instruments in this category at the time of the initial recognition. Derivative financial instruments and financial instruments designated as at fair value through profit or loss upon initial recognition are not reclassified out of at fair value through profit or loss category. Financial assets that would have met the definition of loans and receivables may be reclassified out of the fair value through profit or loss or available-for-sale category if the Company has an intention and ability to hold them for the foreseeable future or until maturity. Other financial instruments may be reclassified out of at fair value through profit or loss category only in rare circumstances. Rare circumstances arise from a single event that is unusual and highly unlikely to recur in the near term.

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market, other than those that the Company:

- intends to sell immediately or in the near term;
- upon initial recognition designates as at fair value through profit or loss;
- upon initial recognition designates as available-for-sale or,
- may not recover substantially all of its initial investment, other than because of credit deterioration.

Held-to-maturity investments, are non-derivative financial assets with fixed or determinable payments and fixed maturity that the Company has the positive intention and ability to hold to maturity, other than those that:

- the Company upon initial recognition designates as at fair value through profit or loss;
- the Company designates as available-for-sale or,
- meet the definition of loans and receivables.

Available-for-sale financial assets are those non-derivative financial assets that are designated as available-for-sale or are not classified as *loans and receivables*, *held-to-maturity investments* or financial instruments at fair value through profit or loss.

(ii) Recognition

Financial assets and liabilities are recognised in the statement of financial position when the Company becomes a party to the contractual provisions of the instrument. All regular way purchases of financial assets are accounted for at the settlement date.

3 Significant accounting policies, continued

(h) Financial instruments, continued

(iii) Measurement

A financial asset or liability is initially measured at its fair value plus, in the case of a financial asset or liability not at fair value through profit or loss, transaction costs that are directly attributable to the acquisition or issue of the financial asset or liability.

Subsequent to initial recognition, financial assets, including derivatives that are assets, are measured at their fair values, without any deduction for transaction costs that may be incurred on their sale or other disposal, except for:

- loans and receivables which are measured at amortized cost using the effective interest method;
- held-to-maturity investments that are measured at amortised cost using the effective interest method
- investments in equity instruments that do not have a quoted market price in an active market and whose fair value cannot be reliably measured, which are measured at cost;

All financial liabilities, other than those designated at fair value through profit or loss and financial liabilities that arise when a transfer of a financial asset carried at fair value does not qualify for derecognition, are measured at amortised cost.

(iv) Amortised cost

The amortised cost of a financial asset or liability is the amount at which the financial asset or liability is measured at initial recognition, minus principal repayments, plus or minus the cumulative amortisation using the effective interest method of any difference between the initial amount recognised and the maturity amount, minus any reduction for impairment. Premiums and discounts, including initial transaction costs, are included in the carrying amount of the related instrument and amortised based on the effective interest rate of the instrument.

(v) Fair value measurement principles

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal, or in its absence, the most advantageous market to which the Company has access at that date. The fair value of a liability reflects its non-performance risk. When available, the Company measures the fair value of an instrument using quoted prices in an active market for that instrument. A market is regarded as active if transactions for the asset or liability take place with sufficient frequency and volume to provide pricing information on an ongoing basis.

When there is no quoted price in an active market, the Company uses valuation techniques that maximise the use of relevant observable inputs and minimise the use of unobservable inputs. The chosen valuation technique incorporates all the factors that market participants would take into account in these circumstances.

The best evidence of the fair value of a financial instrument at initial recognition is normally the transaction price, i.e., the fair value of the consideration given or received. If the Company determines that the fair value at initial recognition differs from the transaction price and the fair value is evidenced neither by a quoted price in an active market for an identical asset or liability nor based on a valuation technique that uses only data from observable markets, the financial instrument is initially measured at fair value, adjusted to defer the difference between the fair value at initial recognition and the transaction price. Subsequently, that difference is recognised in profit or loss on an appropriate basis over the life of the instrument, but no later than when the valuation is supported wholly by observable market data or the transaction is closed out.

3 Significant accounting policies, continued

(h) Financial instruments, continued

(v) Fair value measurement principles, continued

If an asset or a liability measured at fair value has a bid price and an ask price, the Company measures assets and long positions at the bid price and liabilities and short positions at the ask price.

The Company recognises transfers between levels of the fair value hierarchy as of the end of the reporting period during which the change has occurred.

(vi) Gains and losses on subsequent measurement

A gain or loss arising from a change in the fair value of a financial asset or liability is recognised as follows:

- A gain or loss on a financial instrument classified as at fair value through profit or loss is recognised in profit or loss.
- a gain or loss on an available-for-sale financial asset is recognised as other comprehensive income in equity (except for impairment losses and foreign exchange gains and losses on debt financial instruments available-for-sale) until the asset is derecognised, at which time the cumulative gain or loss previously recognised in equity is recognised in profit or loss. Interest in relation to an available-for-sale financial asset is recognised in profit or loss using the effective interest method.

For financial assets and liabilities carried at amortised cost, a gain or loss is recognised in profit or loss when the financial asset or liability is derecognised or impaired, and through the amortisation process.

(vii) Derecognition

The Company derecognises a financial asset when the contractual rights to the cash flows from the financial asset expire, or when it transfers the financial asset in a transaction in which substantially all the risks and rewards of ownership of the financial asset are transferred or in which the Company neither transfers nor retains substantially all the risks and rewards of ownership and it does not retain control of the financial asset. Any interest in transferred financial assets that qualify for derecognition that is created or retained by the Company is recognised as a separate asset or liability in the statement of financial position. The Company derecognises a financial liability when its contractual obligations are discharged, or cancelled or expire.

The Company enters into transactions whereby it transfers assets recognised on its statement of financial position, but retains either all risks and rewards of the transferred assets or a portion of them. If all or substantially all risks and rewards are retained, then the transferred assets are not derecognised.

In transactions where the Company neither retains nor transfers substantially all the risks and rewards of ownership of a financial asset, it derecognises the asset if control over the asset is lost.

In transfers where control over the asset is retained, the Company continues to recognise the asset to the extent of its continuing involvement, determined by the extent to which it is exposed to changes in the value of the transferred assets.

The Company writes off assets deemed to be uncollectible.

(viii) Offsetting

Financial assets and liabilities are offset and the net amount reported in the statement of financial position when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis, or realise the asset and settle the liability simultaneously.

3 Significant accounting policies, continued

(i) Impairment

The Company assesses at the end of each reporting period whether there is any objective evidence that a financial asset or group of financial assets is impaired. If any such evidence exists, the Company determines the amount of any impairment loss.

A financial asset or a group of financial assets is impaired and impairment losses are incurred if, and only if, there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the financial asset (a loss event) and that event (or events) has had an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated.

Objective evidence that financial assets are impaired can include default or delinquency by a borrower, breach of loan covenants or conditions, restructuring of financial asset or group of financial assets that the Company would not otherwise consider, indications that a borrower or issuer will enter bankruptcy, the disappearance of an active market for a security, deterioration in the value of collateral, or other observable data relating to a group of assets such as adverse changes in the payment status of borrowers in the group, or economic conditions that correlate with defaults in the group.

In addition, for an investment in an equity security available-for-sale a significant or prolonged decline in its fair value below its cost is objective evidence of impairment.

(i) Financial assets carried at amortised cost

Financial assets carried at amortised cost consist principally of loans and other receivables (the "loans and receivables"). The Company reviews its loans and receivables, to assess impairment on a regular basis.

The Company first assesses whether objective evidence of impairment exists individually for loans and receivables that are individually significant, and individually or collectively for loans and receivables that are not individually significant. If the Company determines that no objective evidence of impairment exists for an individually assessed loan or receivable, whether significant or not, it includes the loan or receivable in a group of loans and receivables with similar credit risk characteristics and collectively assesses them for impairment. Loans and receivables that are individually assessed for impairment and for which an impairment loss is or continues to be recognised are not included in a collective assessment of impairment.

If there is objective evidence that an impairment loss on a loan or receivable has been incurred, the amount of the loss is measured as the difference between the carrying amount of the loan or receivable and the present value of estimated future cash flows including amounts recoverable from guarantees and collateral discounted at the loan or receivables' original effective interest rate. Contractual cash flows and historical loss experience adjusted on the basis of relevant observable data that reflect current economic conditions provide the basis for estimating expected cash flows.

In some cases the observable data required to estimate the amount of an impairment loss on a loan or receivable may be limited or no longer fully relevant to current circumstances. This may be the case when a borrower is in financial difficulties and there is little available historical data related to similar borrowers. In such cases, the Company uses its experience and judgment to estimate the amount of any impairment loss.

All impairment losses in respect of loans and receivables are recognised in profit or loss and are only reversed if a subsequent increase in recoverable amount can be related objectively to an event occurring after the impairment loss was recognised.

3 Significant accounting policies, continued

(i) Impairment, continued

(i) *Financial assets carried at amortised cost, continued*

When an investment held-to-maturity or a receivable is uncollectable, it is written off against the related allowance for impairment. The Company writes off an investments held-to-maturity or a receivable balance (and any related allowances for losses) when management determines that the investments held-to-maturity and receivables are uncollectible and when all necessary steps to collect the assets are completed.

(ii) *Financial assets carried at cost*

Financial assets carried at cost include unquoted equity instruments included in available-for-sale financial assets that are not carried at fair value because their fair value cannot be reliably measured. If there is objective evidence that such investments are impaired, the impairment loss is calculated as the difference between the carrying amount of the investment and the present value of the estimated future cash flows discounted at the current market rate of return for a similar financial asset.

All impairment losses in respect of these investments are recognised in profit or loss and cannot be reversed.

(iii) *Available-for-sale financial assets*

Impairment losses on available-for-sale financial assets are recognised by transferring the cumulative loss that is recognised in other comprehensive income to profit or loss as a reclassification adjustment. The cumulative loss that is reclassified from other comprehensive income to profit or loss is the difference between the acquisition cost, net of any principal repayment and amortisation, and the current fair value, less any impairment loss previously recognised in profit or loss. Changes in impairment provisions attributable to time value are reflected as a component of interest income.

If, in a subsequent period, the fair value of an impaired available-for-sale debt security increases and the increase can be objectively related to an event occurring after the impairment loss was recognised in profit or loss, the impairment loss is reversed, with the amount of the reversal recognised in profit or loss. However, any subsequent recovery in the fair value of an impaired available-for-sale equity security is recognised in other comprehensive income.

(iv) *Non financial assets*

Non financial assets, other than deferred taxes, are assessed at each reporting date for any indications of impairment. The recoverable amount of non financial assets is the greater of their fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. For an asset that does not generate cash inflows largely independent of those from other assets, the recoverable amount is determined for the cash-generating unit to which the asset belongs. An impairment loss is recognised when the carrying amount of an asset or its cash-generating unit exceeds its recoverable amount.

All impairment losses in respect of non financial assets are recognised in profit or loss and reversed only if there has been a change in the estimates used to determine the recoverable amount. Any impairment loss reversed is only reversed to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

3 Significant accounting policies, continued

(j) Provisions

A provision is recognised in the statement of financial position when the Company has a legal or constructive obligation as a result of a past event, and it is probable that an outflow of economic benefits will be required to settle the obligation. If the effect is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability.

(k) Share capital

(i) Ordinary shares

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of ordinary shares and share options are recognised as a deduction from equity, net of any tax effects.

(ii) Repurchase of share capital

When share capital recognised as equity is repurchased, the amount of the consideration paid, including directly attributable costs, is recognised as a decrease in equity.

(iii) Dividends

The ability of the Company to declare and pay dividends is subject to the rules and regulations of Kazakhstan legislation.

Dividends in relation to ordinary shares are reflected as an appropriation of retained earnings in the period when they are declared.

(l) Taxation

Income tax comprises of current tax for the year and deferred tax. Income tax is recognised in profit or loss except to the extent that it relates to items of other comprehensive income or transactions with shareholders recognised directly in equity, in which case it is recognised within other comprehensive income or directly within equity.

Current tax

Current tax expense is the expected tax payable on the taxable income for the year, using tax rates enacted or substantially enacted at the reporting date, and any adjustment to tax payable in respect of previous years. Current tax payable also includes any tax liability arising from dividends.

Deferred tax

Deferred tax is recognised in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes

Deferred tax assets are recognised for unused tax losses, unused tax credits and deductible temporary differences to the extent that it is probable that future taxable profits will be available against which they can be used. Future taxable profits are determined based on the reversal of relevant taxable temporary differences. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realised; such reductions are reversed when the probability of future taxable profits improves.

Unrecognised deferred tax assets are reassessed at each reporting date and recognised to the extent that it has become probable that future taxable profits will be available against which they can be used.

Deferred tax is measured at the tax rates that are expected to be applied to the temporary differences when they reverse, based on the laws that have been enacted or substantively enacted by the reporting date. The measurement of deferred tax reflects the tax consequences that would follow the manner in which the Company expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

3 Significant accounting policies, continued

(l) Taxation, continued

Deferred tax, continued

Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax assets and liabilities, and they relate to income taxes levied by the same tax authority on the same taxable entity, or on different tax entities, but they intend to settle current tax liabilities and assets on a net basis or their tax assets and liabilities will be realised simultaneously.

(m) Income and expense recognition

Interest income and expense are recognised in profit or loss using the effective interest method.

Other fees, commissions and other income and expense items are recognised in profit or loss when the corresponding service is provided.

Dividend income is recognised in profit or loss on the date that the dividend is declared.

Payments made under operating leases are recognised in profit or loss on a straight-line basis over the term of the lease. Lease incentives received are recognised as an integral part of the total lease expense, over the term of the lease.

(n) New standards and interpretations not yet adopted

A number of new standards, amendments to standards and interpretations are not yet effective as at 31 December 2017, and are not applied in preparing these financial statements. Of these pronouncements, potentially the following will have an impact on the financial position and performance. The Company plans to adopt these pronouncements when they become effective.

IFRS 9 Financial instruments

IFRS 9 *Financial instruments*, published in July 2014, replaces the existing guidance in IAS 39 *Financial Instruments: Recognition and Measurement*, and includes requirements for classification and measurement of financial instruments, impairment of financial assets and hedge accounting.

Classification and measurement

IFRS 9 contains three principal classification categories for financial assets: measured at amortised cost, fair value through other comprehensive income (FVOCI) and fair value through profit or loss (FVTPL). The classification of financial assets under IFRS 9 is generally based on the business model in which a financial asset is managed and its contractual cash flow characteristics. The standard eliminates the existing IAS 39 categories of held-to-maturity, loans and receivables and available-for-sale. Under IFRS 9, derivatives embedded in contracts where the host is a financial asset in the scope of the standard are not separated. Instead, the whole hybrid instrument is assessed for classification. Equity investments are measured at fair value.

IFRS 9 largely retains the existing requirements in IAS 39 for the classification of financial liabilities.

Impairment

IFRS 9 replaces the 'incurred loss' model in IAS 39 with a forward-looking 'expected credit loss' (ECL) model. This will require considerable judgement about how changes in economic factors affect ECLs, which will be determined on a probability-weighted basis.

The new impairment model will apply to financial assets measured at amortised cost or FVOCI, except for investments in equity instruments, and to contract assets. Under IFRS 9, loss allowances will be measured on either of the following bases:

3 Significant accounting policies, continued

(n) New standards and interpretations not yet adopted, continued

(ii) *Impairment, continued*

- *12-month ECLs*. These are ECLs that result from possible default events within the 12 months after the reporting date; and
- *lifetime ECLs*. These are ECLs that result from all possible default events over the expected life of a financial instrument.

Lifetime ECL measurement applies if the credit risk of a financial asset at the reporting date has increased significantly since initial recognition and 12-month ECL measurement applies if it has not. An entity may determine that a financial asset's credit risk has not increased significantly if the asset has low credit risk at the reporting date. However, lifetime ECL measurement always applies for trade receivables and contract assets without a significant financing component; the Company has chosen to apply this policy also for trade receivables and contract assets with a significant financing component.

The Company has performed a preliminary assessment of assets, which are subject to IFRS 9 provisioning requirements, and does not expect significant increase in the impairment allowances as compared with those recognised under IAS 39. However, the Company has not completed yet the provisioning methodology to be applied as a part of IFRS 9.

Transition

The classification and measurement and impairment requirements are generally applied retrospectively (with some exemptions) by adjusting the opening retained earnings and reserves at the date of initial application, with no requirement to restate comparative periods. IFRS 9 is effective for annual reporting periods beginning on or after 1 January 2018. Early adoption of the standard is permitted.

For the companies, which are predominantly involved in the insurance activity, an exemption is provided for in terms of timing of application of IFRS 9. Said companies are allowed to continue applying IAS 39 *Financial Instruments: Recognition and Measurement* until transition to Amendments of IFRS 4 *Insurance Contracts*, which are effective for the annual reporting periods beginning on or after 1 January 2021. The Company has started a formal assessment of potential impact on its financial statements resulting from the application of IFRS 9. The Company does not intend to adopt the standard earlier.

IFRS 17 Insurance Contracts

Scope of (IFRS 17 is similar to IFRS 4 Insurance Contracts. On initial recognition, the liability of a group of insurance contracts is made up of the following components.

- The fulfilment cash flows, which represent the risk-adjusted present value of the entity's rights and obligations to the policyholders, comprising:
 - estimates of future cash flows;
 - discounting; and
 - a risk adjustment for non-financial risk.
- The contractual service margin (CSM), which represents the unearned profit the entity will recognise as it provides services over the coverage period.
- Fulfilment cash flows representing a net outflow on initial recognition are recognised as an immediate loss.

3 Significant accounting policies, continued

(n) New standards and interpretations not yet adopted, continued

IFRS 17 Insurance Contracts, continued Subsequent to initial recognition, the liability of a group of insurance contracts comprises the liability for remaining coverage (fulfilment cash flows and the CSM) and the liability for incurred claims (fulfilment cash flows for claims and expenses already incurred but not yet paid).

The fulfilment cash flows are remeasured at each reporting date to reflect current estimates. Generally, the changes in the fulfilment cash flows are treated in a number of ways:

- changes in the effect of the time value of money and financial risk are reflected in the statement of financial performance;
- changes related to past and current service are recognised in profit or loss; and
- changes related to future service adjust the CSM.

When certain criteria are met, a simplified approach – the premium allocation approach (PAA) – may be used.

The general measurement model is modified when applied to:

- reinsurance contracts held;
- direct participating contracts; and
- investment contracts with discretionary participation features (DPFs).

Insurance revenue is derived from the changes in the liability for remaining coverage for each reporting period that relate to services for which the Company expects to receive consideration.

Investment components are excluded from insurance revenue and insurance service expenses.

Insurance service results are presented separately from insurance finance income or expense.

The Company can choose to disaggregate insurance finance income or expense between profit or loss and other comprehensive income (OCI).

IFRS 17 is effective for accounting periods beginning on or after 1 January 2021.

Early adoption is permitted if IFRS 9 *Financial Instruments* and IFRS 15 *Revenue from Contracts with Customers* are applied at the adoption date or earlier.

Full retrospective application is required – however, if it is impracticable, a modified retrospective approach and a fair value approach are available.

The Company has not started a formal assessment of potential impact on its financial statements resulting from the application of IFRS 17 and has not initiated any specific actions towards the preparation for implementation of IFRS 17. Accordingly, it is not practicable to estimate the impact that the application of IFRS 17 will have on the Company's financial statements.

Other amendments

The following new or amended standards are not expected to have a significant impact of the Company's financial statements.

- IFRS 15 *Revenue from Contracts with Customers*
- IFRS 16 *Leases*
- *Annual Improvements to IFRSs 2014-2016 Cycle* – Amendments to IFRS 1 and IAS 28
- *Classification and Measurement of Share-based Payment Transactions* (Amendments to IFRS 2)
- *Transfers of Investment Property* (Amendments to IAS 40).

3 Significant accounting policies, continued

(n) New standards and interpretations not yet adopted, continued

Other amendments, continued

- *Sale or Contribution of Assets between an Investor and its Associate or Joint Venture* (Amendments to IFRS 10 and IAS 28)
- *IFRIC 22 Foreign Currency Transactions and Advance Consideration*
- *IFRIC 23 Uncertainty over Income Tax Treatments.*

4 Insurance risk management

The Company issues contracts that transfer insurance risk. This section summarises these risks and the way the Company manages them.

(a) Risk management objectives and policies for mitigating insurance risk

The Company's management of insurance is a critical aspect of the business. For insurance contracts, the objective is to select assets with duration and a maturity value which match the expected cash flows from the claims on those portfolios.

(b) Terms and conditions of insurance contracts and nature of risks covered

The terms and conditions of insurance contracts that have a material effect on the amount, timing and uncertainty of future cash flows arising from insurance contracts are set out below. In addition, the following gives an assessment of the Company's main products and the ways in which it manages the associated risks.

(i) Insurance contracts – Employer's liability

Product features

The purpose of the employer's liability obligatory insurance is to insure an employee in the event of death or injury whilst at work. Income from this product is generated from the receipt of insurance and reinsurance premiums less amounts paid to cover claims and expenses incurred by the Company. The amount payable to an employee in the event of death or injury is set in accordance with the laws of the Republic of Kazakhstan. As a result of the long period that it typically takes to finalise and settle claims for a given accident year, employer's liability is regarded as 'long tail' business.

Risk management

The key risks associated with this product are underwriting risk, such as, uncertainty in calculation of the insurance payment and others. The estimated size of the reported loss is calculated based on the following information:

- in case of persistent disablement of the employee:
 - amount of the lost future wages (income) to be reimbursed
 - repayment period – the period of establishing physical disability by the medical expert committee (it may be several years for lifetime disability benefit)
 - degree of employer's culpability
- in case of death:
 - funeral expenses
 - number of persons having the right to be reimbursed for harm as required by the laws of the Republic of Kazakhstan.

4 Insurance risk management, continued

(b) Terms and conditions of insurance contracts and nature of risks covered, continued

(i) Insurance contracts – Employer’s liability, continued

Risk management

- age of persons having the right to be reimbursed for harm as required by the laws of the Republic of Kazakhstan
- amount of the lost future wages (income) to be reimbursed
- period of insurance payments.

Insurance risk is managed primarily through pricing, product design, underwriting and payments’ management. The Company therefore monitors and reacts to changes in the general economic and commercial environment in which it operates.

(ii) Insurance contracts – Property

Product features

Property insurance indemnifies, subject to any limits or excesses, the policyholder against loss or damage to its own material property and business interruption arising from this damage.

The event giving rise to a claim for damage to buildings or contents usually occurs suddenly (such as a fire or burglary) and the cause is readily determinable. The claim will thus be notified promptly and can be settled without delay. Property business is therefore classified as ‘short tail’, contrasted with ‘long tail’ classes where the ultimate claim cost takes longer to determine.

Risk management

The key risks associated with this product are underwriting risk, competitive risk and claims experience risk.

Underwriting risk is the risk that the Company does not charge premiums appropriate for the different properties it insures. For private property insurance, it is expected that there will be large numbers of properties with similar risk profiles. However, for commercial business this may not be the case. Many commercial property proposals comprise a unique combination of location, type of business, and safety measures in place. Calculating a premium commensurate with the risk for these policies will be subjective, and hence risky.

The Company operates in a competitive environment and is hence under the risk of writing premiums with reference to the competitors’ pricing strategies rather than to its own loss experience.

Property classes are exposed to the risk that the insured will make false or invalid claims, or exaggerate the amount claimed following a loss. This largely explains why economic conditions correlate with the profitability of a property portfolio. Insurance risk is managed primarily through pricing, independent assessment of property under international standards, product design, risk selection and reinsurance. The Company therefore monitors and reacts to changes in the general economic and commercial environment in which it operates.

Within the insurance process, concentrations of risk may arise where a particular event or series of events could impact heavily upon the Company’s liabilities. Such concentrations may arise from a single insurance contract or through a small number of related contracts, and relate to circumstances where significant liabilities could arise.

4 Insurance risk management, continued

(b) Terms and conditions of insurance contracts and nature of risks covered, continued

(iii) Insurance contracts – General civil liability

Product features

The Company undertakes general civil liability insurance on compulsory and voluntary types of insurance in the Republic of Kazakhstan. Under these contracts policyholders are reimbursed for any monetary compensation awards paid for the injury caused to body, life, health and (or) property of the third parties. General civil liability is generally considered a long tail line, as it takes a relatively long period of time to finalise and settle claims for a given accident year.

Risk management

The key risks associated with this product are underwriting risk, competitive risk, and claims experience risk. Calculating a premium commensurate with the risk for these policies will be subjective, and hence risky. Insurance risk is managed primarily through sensible pricing, product design, risk selection, appropriate investment strategy, rating and reinsurance. The Company therefore monitors and reacts to changes in the general economic and commercial environment in which it operates.

(iv) Insurance contracts – Accident

Product features

The purpose of the accident insurance is to insure the policyholder's property interests in the event of accident and causing injury to life or health. This product generates income from the insurance and reinsurance premiums less amounts paid to cover claims and expenses incurred by the Company. The amount payable to a policyholder in the event of death, disability or damage to health is fixed.

The insured events comprise disability of the first, second and third categories, and accidental death. There is a number of exceptions from the insured events, in case of which the insurer bears no responsibility; such exceptions include disability or death from any disease, including occupational disease.

Risk management

The key risks associated with this product are underwriting risk and competitive risk.

Underwriting risk in the insurance is the risk of charging inappropriate tariff rates (understated tariffs may result in losses, while the overstated rates may result in loss of business) and possible anti-selection. To avoid these risks the Company breaks down the potential clients into groups, which are homogenous in terms of mortality (insured event) and makes decision based on such breakdown. In determining the tariffs and making decision on acceptance for insurance, the following factors are taking into consideration: type of activity an insured is engaged in, age, dangerous hobbies, whether the insured had injuries prior to signing the contract, availability of a motor vehicle, traffic-related offences, etc. Analysis of such information makes possible to screen persons exposed to high accident risk.

The Company is operating in the competitive environment and, therefore, is exposed to the risk that it sets the insurance premiums relying more on the pricing strategies of the competitors than on its own loss experience.

As a part of the insurance process, the risk concentration may arise from one specific case or a series of cases, which may significantly affect the Company's liabilities. Such concentrations may arise in connection with a single insurance contract or a small number of the related insurance contracts and relate to the circumstances that may give rise to significant liabilities.

4 Insurance risk management, continued

(b) Terms and conditions of insurance contracts and nature of risks covered, continued

(iv) Insurance contracts – Accident, continued

Insurance risk is managed mostly by means of pricing, product design, underwriting and management of insurance indemnities. Therefore, the Company monitors and responds to changes in general economic and commercial environment, in which it is operating.

(c) Concentration of insurance risk

A key aspect of the insurance risk faced by the Company is the extent of concentration of insurance risk which may exist where a particular event or series of events could impact significantly upon the Company's liabilities. Such concentrations may arise from a single insurance contract or through a small number of related contracts, and relate to circumstances where significant liabilities could arise. An important aspect of the concentration of insurance risk is that it may arise from the accumulation of risks within a number of individual classes or contracts tranche.

Concentrations of risk can arise in both high-severity, low frequency events, such as natural disasters and in situations where underwriting is biased towards a particular Company, such as a particular geography or demographic trend.

The Company's key methods in managing these risks are two-fold. Firstly, the risk is managed through appropriate underwriting. Underwriters are not permitted to underwrite risks unless the expected profits are commensurate with the risks assumed. Secondly, the risk is managed through the use of reinsurance. The Company purchases reinsurance coverage for various classes of its liability and property business. The Company assesses the costs and benefits associated with the reinsurance programme on an ongoing basis.

(d) Total aggregate exposures

The Company sets out the total aggregate exposure that it is prepared to accept in relation to concentrations of risk. It monitors these exposures both at the time of underwriting a risk, and on a monthly basis by reviewing reports which show the key aggregations to which the Company is exposed. The Company uses a number of modelling tools to monitor aggregation in order to measure the effectiveness of the reinsurance programmes and the net exposure to which the Company is exposed.

As at 31 December 2017 the Company had 358,486 insurance agreements that were in force (31 December 2016: 182,973 insurance agreements).

4 Insurance risk management, continued

(d) Total aggregate exposures, continued

Exposure to various business lines

The key concentrations identified as at 31 December 2017 are:

Insurance type	Total insured amount '000 KZT	Reinsurance amount '000 KZT	Net retention (after reinsurance) '000 KZT
Property – voluntary	4,252,731,827	(1,921,857,362)	2,330,874,465
Employer's liability – obligatory	520,423,022	-	520,423,022
General liability – voluntary	585,473,493	(280,775,818)	304,697,675
Accident – voluntary	173,019,881	-	173,019,881
Vehicle owner's liability – voluntary	163,113,033	-	163,113,033
Motor transport – voluntary	221,417,717	(143,732,238)	77,685,479
Medical – voluntary	47,754,343	-	47,754,343
Water transport owner's liability – voluntary	1,733,988,906	(1,696,614,585)	37,374,321
Air transport owner's liability – voluntary	37,037,300	(6,706,929)	30,330,371
Water transport – voluntary	29,428,166	(3,476,445)	25,951,721
Cargo – voluntary	17,870,780	-	17,870,780
Air transport – voluntary	11,313,408	-	11,313,408
Other voluntary	188,600,435	-	188,600,435
Other obligatory	221,754,869	-	221,754,869
Total	8,203,927,180	(4,053,163,377)	4,150,763,803

4 Insurance risk management, continued

(d) Total aggregate exposures, continued

(i) *Exposure to various business lines, continued*

The key concentrations identified as at 31 December 2016 are:

Insurance type	Total insured amount '000 KZT	Reinsurance amount '000 KZT	Net retention (after reinsurance) '000 KZT
Property – voluntary	3,321,230,223	(1,397,076,012)	1,924,154,211
Employer's liability – obligatory	675,736,129	(16,247,465)	659,488,664
General liability – voluntary	589,508,982	(102,872,731)	486,636,251
Vehicle owner's liability – voluntary	180,741,709	-	180,741,709
Accident – voluntary	145,001,056	-	145,001,056
Air transport owner's liability – voluntary	171,056,137	(89,579,395)	81,476,742
Medical – voluntary	56,297,714	-	56,297,714
Motor transport – voluntary	203,485,637	(148,315,096)	55,170,541
Water transport – voluntary	36,612,607	(1,648,250)	34,964,357
Water transport owner's liability – voluntary	2,396,989,856	(2,362,085,600)	34,904,256
Cargo – voluntary	34,654,791	-	34,654,791
Air transport – voluntary	12,058,130	(2,197,315)	9,860,815
Other voluntary	162,750,329	-	162,750,329
Other obligatory	126,223,917	-	126,223,917
Total	8,112,347,217	(4,120,021,864)	3,992,325,353

(ii) *Exposure by other countries*

The Company is exposed to risks by the following countries other than the Republic of Kazakhstan as at 31 December 2017:

Country	Total insured amount '000 KZT	Reinsurance amount '000 KZT	Net retention (after reinsurance) '000 KZT
India	139,065,678	-	139,065,678
Uzbekistan	106,232,790	-	106,232,790
United States	101,308,719	-	101,308,719
United Kingdom	363,273,218	(318,293,595)	44,979,623
Denmark	377,613,256	(355,026,311)	22,586,945
Turkey	346,412,308	(328,348,526)	18,063,782
Other countries	524,378,907	-	524,378,907
Total exposure (not including Kazakhstan)	1,958,284,876	(1,001,668,432)	956,616,444
Kazakhstan	6,245,642,304	(3,051,494,945)	3,194,147,359
Total	8,203,927,180	(4,053,163,377)	4,150,763,803

4 Insurance risk management, continued

(d) Total aggregate exposures, continued

(ii) Exposure by other countries, continued

The Company is exposed to risks by the following countries other than the Republic of Kazakhstan as at 31 December 2016:

Country	Total insured amount '000 KZT	Reinsurance amount '000 KZT	Net retention (after reinsurance) '000 KZT
India	176,645,388	(32,314,066)	144,331,322
Russia	121,632,930	-	121,632,930
Azerbaijan	106,660,836	-	106,660,836
United Kingdom	1,528,729,133	(1,481,639,985)	47,089,148
Denmark	319,075,587	(292,591,132)	26,484,455
Turkey	365,739,954	(346,460,626)	19,279,328
Other countries	636,082,992	(129,811,110)	506,271,882
Total exposure (not including Kazakhstan)	3,254,566,820	(2,282,816,919)	971,749,901
Kazakhstan	4,857,780,397	(1,837,204,945)	3,020,575,452
Total	8,112,347,217	(4,120,021,864)	3,992,325,353

(iii) Exposure to catastrophe events

The greatest likelihood of significant losses to the Company arises from catastrophic events, such as earthquake damage, resulting from an earthquake in Almaty. The Company does not possess catastrophe modelling techniques and software facilitating modelling of Probable Maximum Loss ("PML"). However, the Company made an estimate of its losses that it believes will not exceed 20% of total aggregate exposure.

The key concentration identified as at 31 December 2017 is:

Catastrophe events	Total insurance amount '000 KZT	Estimated PML (before reinsurance) '000 KZT	Net retention (after reinsurance) '000 KZT
Almaty earthquake with magnitude exceeding seven points under Richter scale	267,778,779	24,035,456	7,900,252

The key concentration identified as at 31 December 2016 is:

Catastrophe events	Total insurance amount '000 KZT	Estimated PML (before reinsurance) '000 KZT	Net retention (after reinsurance) '000 KZT
Almaty earthquake with magnitude exceeding seven points under Richter scale	281,984,752	26,364,523	7,909,357

(e) Claims development

The Company uses statistical methods for insurance contract provisioning. Uncertainty about the amount and timing of claims payment for all insurance contracts, except employer's civil liability, is typically resolved within one year.

While the information in the table provides a historical perspective on the adequacy of unpaid claims estimates established in previous years, users of these financial statements are cautioned against extrapolating redundancies or deficiencies of the past on current unpaid loss balances. The Company believes that the estimate of total claims outstanding as of the end of 2017 is adequate. However, due to the inherent uncertainties in the reserving process, it cannot be assured that such balances will ultimately prove to be adequate.

4 Insurance risk management, continued

(e) Claims development, continued

Analysis of claims development (gross) – total

	Accident year								Total
	2010	2011	2012	2013	2014	2015	2016	2017	
'000 KZT									
Estimate of cumulative claims									
At end of accident year	4,006,060	4,581,488	11,596,375	18,238,580	37,630,915	30,035,409	18,542,646	31,365,755	155,997,228
- one year later	3,420,493	8,591,395	9,494,615	15,038,944	40,275,797	26,323,879	17,720,010	-	120,865,133
- two years later	3,826,623	8,750,692	9,739,619	17,006,262	57,721,969	26,066,461	-	-	123,111,626
- three years later	3,879,222	9,249,356	9,973,333	16,320,938	57,465,863	-	-	-	96,888,712
- four years later	4,075,218	9,544,563	9,766,494	15,953,502	-	-	-	-	39,339,777
- five years later	4,176,499	9,466,412	9,740,003	-	-	-	-	-	23,382,914
- six years later	5,154,933	9,457,895	-	-	-	-	-	-	14,612,828
- seven years later	5,580,995	-	-	-	-	-	-	-	5,580,995
Estimate of cumulative claims as at 31 December 2017	5,580,995	9,457,895	9,740,003	15,953,502	57,465,863	26,066,461	17,720,010	31,365,755	173,350,484
Cumulative payments to 31 December 2017	(4,032,909)	(9,009,511)	(9,485,925)	(14,573,580)	(21,281,311)	(17,720,604)	(8,348,195)	(6,890,936)	(91,342,971)
Gross outstanding claims liabilities as at 31 December 2017	1,548,086	448,384	254,078	1,379,922	36,184,552	8,345,857	9,371,815	24,474,819	82,007,513
Estimate of cumulative claims as at 31 December 2016	5,154,933	9,466,412	9,766,494	16,320,938	57,721,969	26,323,879	18,542,646	-	143,297,271
Cumulative payments to 31 December 2016	(3,840,164)	(8,893,894)	(9,386,692)	(14,097,425)	(20,109,687)	(15,004,902)	(4,519,700)	-	(75,852,464)
Gross outstanding claims liabilities as at 31 December 2016	1,314,769	572,518	379,802	2,223,513	37,612,282	11,318,977	14,022,946	-	67,444,807

4 Insurance risk management, continued

(e) Claims development, continued

Analysis of claims development (gross) – employer's liability

'000 KZT	Accident year							Total	
	2010	2011	2012	2013	2014	2015	2016		2017
Estimate of cumulative claims									
At end of accident year	1,478,480	432,488	1,099,942	1,109,279	1,838,563	3,144,117	1,069,792	2,449,350	12,622,011
- one year later	785,985	436,205	387,351	447,427	605,940	273,467	922,393	-	3,858,768
- two years later	1,032,398	474,792	473,355	356,065	475,134	360,748	-	-	3,172,492
- three years later	1,192,916	565,318	333,586	389,789	478,516	-	-	-	2,960,125
- four years later	1,415,574	810,181	346,018	311,932	-	-	-	-	2,883,705
- five years later	1,853,836	670,822	346,830	-	-	-	-	-	2,871,488
- six years later	2,413,121	672,400	-	-	-	-	-	-	3,085,521
- seven years later	2,937,660	-	-	-	-	-	-	-	2,937,660
Estimate of cumulative claims as at 31 December 2017	2,937,660	672,400	346,830	311,932	478,516	360,748	922,393	2,449,350	8,479,829
Cumulative payments to 31 December 2017	(1,723,651)	(477,593)	(282,499)	(173,151)	(289,466)	(66,757)	(111,784)	(4,631)	(3,129,531)
Gross outstanding claims liabilities as at 31 December 2017	1,214,009	194,807	64,331	138,781	189,050	293,991	810,609	2,444,719	5,350,298
Estimate of cumulative claims as at 31 December 2016	2,413,121	670,822	346,018	389,789	475,134	273,467	1,069,792	-	5,638,143
Cumulative payments to 31 December 2016	(1,531,991)	(426,078)	(246,246)	(165,768)	(272,118)	(49,845)	(7,271)	-	(2,699,317)
Gross outstanding claims liabilities as at 31 December 2016	881,130	244,744	99,772	224,021	203,016	223,622	1,062,521	-	2,938,826

5 Premiums

	Obligatory			Voluntary					Total
	Employer's liability	Vehicle owner's liability	Other obligatory	Medical	Air/Water/Motor Transport	Accident	General insurance	Other voluntary	
2017									
'000 KZT									
Gross premiums written	3,020,242	5,621,758	308,723	2,974,470	5,126,790	2,189,005	1,247,741	1,218,007	53,564,256
Change in the gross provision for unearned premiums	(267,331)	(1,680,584)	(58,127)	(17,916)	(288,177)	(966,144)	(448,381)	929,631	(5,614,650)
Gross earned premiums	2,752,911	3,941,174	250,596	2,956,554	4,838,613	1,222,861	799,360	2,147,638	47,949,606
Less: written premiums ceded to reinsurers	(208)	-	-	-	(387,368)	-	(619,657)	-	(4,821,958)
Reinsurers' share of change in the gross provision for unearned premiums	-	-	-	-	(1,950)	-	423,064	7,593	1,114,557
Ceded earned premiums	(208)	-	-	-	(389,318)	-	(196,593)	7,593	(3,707,401)
Net earned premiums	2,752,703	3,941,174	250,596	2,956,554	4,449,295	1,222,861	602,767	2,155,231	44,242,205

	Obligatory			Voluntary					Total
	Employer's liability	Vehicle owner's liability	Other obligatory	Medical	Air/Water/Motor Transport	Accident	General insurance	Other voluntary	
2016									
'000 KZT									
Gross premiums written	2,361,931	2,487,353	215,195	3,311,436	5,211,650	1,131,099	664,816	3,046,630	47,446,198
Change in the gross provision for unearned premiums	(259,431)	(1,004,635)	(43,320)	(321,574)	91,735	(212,443)	83,909	(47,566)	(3,485,244)
Gross earned premiums	2,102,500	1,482,718	171,875	2,989,862	5,303,385	918,656	748,725	2,999,064	43,960,954
Less: written premiums ceded to reinsurers	(621)	-	-	-	(396,492)	-	(119,523)	-	(2,634,934)
Reinsurers' share of change in the gross provision for unearned premiums	-	-	-	-	(7,098)	-	(84,159)	30,772	(429,116)
Ceded earned premiums	(621)	-	-	-	(403,590)	-	(203,682)	30,772	(3,064,050)
Net earned premiums	2,101,879	1,482,718	171,875	2,989,862	4,899,795	918,656	545,043	3,029,836	40,896,904

In 2017 gross written premium comprises of KZT 30,911,287 thousand assumed on direct insurance and KZT 22,652,969 thousand assumed on reinsurance (2016: KZT 28,290,246 thousand and KZT 19,155,952 thousand, respectively).

6 Claims incurred

2017 '000 KZT	Obligatory		Voluntary						Total	
	Employer's liability	Vehicle owner's liability	Other obligatory	Property	Medical	Transport	Accident	General insurance		Other voluntary
Claims paid	981,440	2,294,867	1,822	8,675,059	2,406,916	984,108	268,130	474,447	225,718	16,312,507
Reinsurers' share of claims incurred	-	(90,579)	-	(81,321)	-	(117,650)	(2,692)	(13,002)	(192,043)	(497,287)
Claims incurred, net of reinsurance	981,440	2,204,288	1,822	8,593,738	2,406,916	866,458	265,438	461,445	33,675	15,815,220
Change in provisions for incurred but not reported claims	(130,884)	223,101	4,640	2,679,642	(16,899)	(25,808)	168,583	27,995	(70,420)	2,859,950
Change in provisions for reported but not settled claims	809,685	226,143	(9,130)	10,151,292	419	(734,619)	(30,218)	(654,517)	245,149	10,004,204
Change in reinsurers' share in claims provisions	-	-	-	(372,571)	-	(8,810)	-	(4,562)	187,739	(198,204)
Change in net insurance contract provisions	678,801	449,244	(4,490)	12,458,363	(16,480)	(769,237)	138,365	(631,084)	362,468	12,665,950
Net claims incurred	1,660,241	2,653,532	(2,668)	21,052,101	2,390,436	97,221	403,803	(169,639)	396,143	28,481,170

6 Claims incurred, continued

	Obligatory		Voluntary					Total	
	Employer's liability	Vehicle owner's liability	Other obligatory	Property	Medical	Transport	Accident		General insurance
2016									
'000 KZT									
Claims paid	1,074,750	772,180	4,541	15,601,989	2,491,242	1,388,689	430,489	2,144,956	187,205
Reinsurers' share of claims incurred	-	(40,287)	-	(4,242,492)	-	(115,352)	(151)	(56,804)	(3,008)
Claims incurred, net of reinsurance	1,074,750	731,893	4,541	11,359,497	2,491,242	1,273,337	430,338	2,088,152	184,197
Change in provisions for incurred but not reported claims	(570,372)	73,103	5,055	1,284,852	36,226	(11,231)	(1,618,272)	(5,727)	(1,188)
Change in provisions for reported but not settled claims	(443,294)	349,190	(182,506)	9,421,469*	145	378,398	(227,414)	655,130	(304,875)
Change in reinsurers' share in claims provisions	-	-	-	(12,317,258)*	-	568	2	(8,605)	(6,586)
Change in net insurance contract provisions	(1,013,666)	422,293	(177,451)	(1,610,937)	36,371	367,735	(1,845,684)	640,798	(312,649)
Net claims incurred	61,084	1,154,186	(172,910)	9,748,560	2,527,613	1,641,072	(1,415,346)	2,728,950	(128,452)

* In 2014 several large insurance cases took place related to the contracts with Transnational Company KazKhrom JSC: the molten metal and slag breakout at furnace and fire in the mining tunnel of furnace operation. Based on information received from a loss adjuster issued the interim reports, which included the recommended reserves that were confirmed by the reinsurers. As at 31 December 2016 the reserve was created in the amount of KZT 31,403,744 thousand (31 December 2015: KZT 17,899,780 thousand), included within the voluntary property insurance class. The risk under these contracts was reinsured in proportion of 99%. As at 31 December 2016 the reinsurers' share in claims provisions was recognised in amount of KZT 31,089,707 thousand (31 December 2015: KZT 17,720,782 thousand).

7 Net finance income

	2017 ‘000 KZT	2016 ‘000 KZT
Finance income		
Interest income from:		
- held-to-maturity investments	9,297,257	9,711,137
- placements with banks	2,379,412	1,419,412
	11,676,669	11,130,549
Finance expenses		
Amortisation of the revaluation reserve of reclassified available-for-sale financial assets	(249,626)	-
Net realised loss on sale of available-for-sale financial assets	(7,664)	(259,046)
	(257,290)	(259,046)
	11,419,379	10,871,503

8 Net commission expense

	2017 ‘000 KZT	2016 ‘000 KZT
Commission income		
Property	13,449	7,052
Water transport	1,178	12,466
General liability	1,412	1,415
Other	5,989	-
	22,028	20,933
Commission expense		
<i>Obligatory</i>		
Vehicle owner's liability	(407,484)	(128,523)
Employer's liability	(6,192)	(1,240)
Other obligatory	(20,461)	(14,245)
<i>Voluntary</i>		
Property	(2,465,407)	(2,229,726)
Medical	(171,991)	(187,760)
Air/water/motor transport	(168,833)	(246,371)
Accident	(29,303)	(21,030)
Other voluntary	(175,884)	(190,910)
	(3,445,555)	(3,019,805)
	(3,423,527)	(2,998,872)

9 Charge for impairment losses

	2017 ‘000 KZT	2016 ‘000 KZT
Held-to-maturity investments (Note 15)	(136,046)	-
Insurance and reinsurance receivables (Note 18)	(129,495)	(53,059)
Other assets (Note 20)	(15,217)	(9,211)
	(280,758)	(62,270)

10 General administrative expenses

	2017 ‘000 KZT	2016 ‘000 KZT
Wages and salaries	5,127,500	5,592,679
Expenses on insurance development*	1,997,187	873,079
Share of profits**	854,763	226,193
Other taxes and duties	624,187	657,262
Utilities	309,780	130,530
Rent	210,319	133,634
Depreciation and amortisation	208,617	158,867
Communication	129,253	47,621
Consultants and professional services	96,119	45,778
Travel	92,912	79,135
Repairs and maintenance	72,349	22,605
Security	57,107	53,369
Bank charges	47,625	68,841
Advertisement	37,453	87,584
Marketing	2,096	3,063
Penalties	113	4,583
Other	503,937	429,810
	10,371,317	8,614,633

*Share of profits represents is a remuneration to reinsurers paid annually on the condition of absence of claims throughout the period.

**Expenses on insurance development are comprised of expenses paid for marketing activities on certain products to individuals hired on contract basis.

11 Income tax expense

	2017 ‘000 KZT	2016 ‘000 KZT
Current year tax expense	(2,010,099)	(3,409,305)
Current tax expense underprovided (overprovided) in prior years	16,940	(10,939)
Total current tax expense	(1,993,159)	(3,420,244)
Deferred taxation movement due to origination and reversal of temporary differences and movement in valuation allowance	(59,367)	112,191
Total income tax expense	(2,052,526)	(3,308,053)

In 2017, the applicable tax rate for current and deferred tax is 20% (2016: 20%).

11 Income tax expense, continued

Reconciliation of effective tax rate for the year ended 31 December:

	2017		2016	
	'000 KZT	%	'000 KZT	%
Profit before income tax	15,061,457	100.0	22,201,164	100.0
Income tax at the applicable tax rate	(3,012,293)	(20.0)	(4,440,233)	(20.0)
Non-taxable income from available-for-sale financial assets and held-to-maturity investments	1,457,127	9.7	1,502,710	6.8
Underprovided (overprovided) in prior years	16,940	0.1	(10,939)	0.0
Change in unrecognised deferred tax asset	(38,439)	(0.3)	(76,329)	(0.3)
Other non-deductible expenses	(475,861)	(3.2)	(283,262)	(1.3)
	(2,052,526)	(13.7)	(3,308,053)	(14.8)

(a) Deferred tax asset and liability

Temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes give rise to net deferred tax as at 31 December 2017 and 31 December 2016.

The deductible temporary differences do not expire under current tax legislation of the Republic of Kazakhstan.

Movement in temporary differences during the year ended 31 December 2017 is presented as follows:

'000 KZT	Balance 1 January 2017	Recognised in profit or loss	Balance 31 December 2017
Insurance and reinsurance receivables	16,719	24,672	41,391
Property, equipment and intangible assets	(87,064)	(82,525)	(169,589)
Taxes	13,939	(1,387)	12,552
Vacation and bonuses reserve	363,751	38,312	402,063
	307,345	(20,928)	286,417
Unrecognised assets	(222,933)	(38,439)	(261,372)
	84,412	(59,367)	25,045

Movement in temporary differences during the year ended 31 December 2016 is presented as follows:

'000 KZT	Balance 1 January 2016	Recognised in profit or loss	Balance 31 December 2016
Insurance and reinsurance receivables	6,719	10,000	16,719
Property, equipment and intangible assets	(88,817)	1,753	(87,064)
Taxes	19,994	(6,055)	13,939
Vacation and bonuses reserve	180,929	182,822	363,751
	118,825	188,520	307,345
Unrecognised assets	(146,604)	(76,329)	(222,933)
	(27,779)	112,191	84,412

12 Cash and cash equivalents

	2017	2016
	'000 KZT	'000 KZT
Cash on hand	6,412	20
Current accounts and demand deposits in banks		
<i>Kazakhstan banks</i>		
Rated below B1	2,336	260,043
Rated from B1 to Baa1	32	1,903
Rated from C to Caa2	42	-
	2,410	261,946
Foreign bank rated A2	8	11
Total current accounts and demand deposits in banks	2,418	261,957
	8,830	261,977

The credit ratings are presented by reference to credit ratings of Moody's credit ratings agency or analogues of similar international agencies.

No cash and cash equivalents are impaired or past due.

As at 31 December 2017 and 31 December 2016 the Company had no balances with banks, whose balances exceeded 10% of equity.

13 Placements with banks

	2017	2016
	'000 KZT	'000 KZT
Loans and deposits		
<i>Kazakhstan banks</i>		
Rated from B1 to Baa1	9,948,624	5,206,063
Rated from Caa1 to B2	6,152,406	11,844,222
	16,101,030	17,050,285

The credit ratings are presented by reference to credit ratings of Moody's credit ratings agency or analogues of similar international agencies.

As at 31 December 2017, the annual effective interest rates generated by placements with banks ranged between 3% and 13% per annum (31 December 2016: 4% and 17%).

As at 31 December 2017 and 31 December 2016 the Company had no placements with banks, whose balances exceeded 10% of equity.

14 Available-for-sale financial assets

	2017 ‘000 KZT	2016 ‘000 KZT
<i>Not overdue or impaired</i>		
Equity instruments of foreign corporations and international financial organisations		
Shares of Amazon.com Inc.	6,290,403	-
Total equity instruments of foreign corporations and international financial organisations	6,290,403	-
Equity instruments		
Shares of JSC Insurance Payments Guarantee Fund	17,666	17,666
Total equity instruments	17,666	17,666
Overdue or impaired shares		
Shares of Kazakhstan banks	-	1,455
Total overdue or impaired bonds net	-	1,455
	6,308,069	19,121

Available-for-sale investments stated at cost comprise unquoted equity securities with a carrying value of KZT 17,666 thousand (31 December 2016: KZT 17,666 thousand). There is no market for these investments and there have not been any recent transactions that provide evidence of the current fair value.

15 Held-to-maturity investments

	2017 ‘000 KZT	2016 ‘000 KZT
<u>Neither past due nor impaired</u>		
Government bonds of the Republic of Kazakhstan		
Rated Baa1	52,666,087	50,404,897
Government bonds of foreign states		
Rated Aa1-Aa3	910,606	4,460,558
Rated A1-A3	8,333,403	3,850,324
Rated Baa1-Baa3	-	1,531,686
Rated Ba1-Ba3	1,463,747	-
Total government bonds	63,373,843	60,247,465
Bonds of foreign corporations and international financial organisations		
Rated Aaa	-	4,035,675
Rated A1-A3	14,948,723	13,918,260
Rated Baa1-Baa3	11,434,079	3,805,565
Rated Ba1-Ba3	2,491,212	2,510,316
Total bonds of foreign corporations and international financial organisations	28,874,014	24,269,816
Bonds of Kazakhstan banks		
Rated Ba1-Ba3	13,425,562	13,472,198
Rated B1-B3	23,531,997	23,827,047
Total bonds of Kazakhstan banks	36,957,559	37,299,245
Corporate bonds of Kazakhstan companies		
Rated Baa1-Baa3	15,448,299	17,536,188
Not rated	-	60,457
Total corporate bonds of Kazakhstan companies	15,448,299	17,596,645
Overdue or impaired bonds		
Corporate bonds of Kazakhstan companies	213,290	207,041
Impairment allowance	(200,000)	(70,000)
Total overdue or impaired bonds, net	13,290	137,041
	144,667,005	139,550,212

15 Held-to-maturity investments, continued

The credit ratings are presented by reference to credit ratings of Moody's credit ratings agency or analogues of similar international agencies.

As at 31 December 2017 the Company has financial instruments of 3 issuers (2016: 3 issuers), whose balance exceeds 10% of equity. The total gross value of these balances as at 31 December 2017 is KZT 76,832,946 thousand (2016: KZT 76,932,323 thousand). Movements in the impairment allowance on investments held to maturity for the years ended 31 December are as follows:

	2017 ‘000 KZT	2016 ‘000 KZT
Balance at the beginning of the year	(70,000)	(70,000)
Net charge	(136,046)	-
Write-offs	6,046	-
Balance at the end of the year	(200,000)	(70,000)

As at 31 December 2017, the annual effective interest rates generated by investments held to maturity ranged between 3.9% and 11% per annum (31 December 2016: 4.2% to 16.4%). As at 31 December 2017 the maturity of the investments held to maturity is from February 2018 to July 2045 (31 December 2016: from January 2017 to July 2045).

16 Investment property

‘000 KZT	Land and buildings
Cost	
Balance at 1 January 2017	1,611,192
Reclassification from investment property	(378,751)
Balance at 31 December 2017	1,232,441
Depreciation	
Balance at 1 January 2017	(59,845)
Depreciation for the year	(17,918)
Balance as at 31 December 2017	(77,763)
Carrying amount	
At 31 December 2017	1,154,678

‘000 KZT	Land and buildings
Cost	
Balance at 1 January 2016	1,593,677
Additions	17,515
Balance at 31 December 2016	1,611,192
Depreciation	
Balance at 1 January 2016	(44,605)
Depreciation for the year	(15,240)
Balance as at 31 December 2016	(59,845)
Carrying amount	
At 31 December 2016	1,551,347

As at 31 December 2017 and 31 December 2016 the carrying value of the investment property approximates its fair value. In 2017 and 2016 the Company performed an internal valuation of investment property. The basis used for the appraisal is the market approach. The market approach is based upon an analysis of the results of comparable sales of similar properties. The fair values of investment properties are categorised into Level 2 of the fair value hierarchy.

17 Property, equipment and intangible assets

‘000 KZT	Land and buildings	Computers and equipment	Motor vehicles	Construction in progress	Other property, plant and equipment	Intangible assets	Total
<i>Cost</i>							
Balance at 1 January 2017	764,083	337,267	233,282	1,582,657	355,564	134,881	3,407,734
Additions	-	168,736	95,751	1,399,032	234,291	18,068	1,915,878
Transfer	2,682,911	-	-	(2,457,844)	153,684	-	378,751
Disposals	-	-	(23,262)	-	-	-	(23,262)
Balance at 31 December 2017	3,446,994	506,003	305,771	523,845	743,539	152,949	5,679,101
<i>Depreciation and amortisation</i>							
Balance at 1 January 2017	(82,790)	(218,222)	(156,482)	-	(142,826)	(81,229)	(681,549)
Depreciation and amortisation for the year	(17,377)	(36,046)	(50,484)	-	(59,388)	(27,405)	(190,700)
Disposals	-	-	19,140	-	-	-	19,140
Balance at 31 December 2017	(100,167)	(254,268)	(187,826)	-	(202,214)	(108,634)	(853,109)
<i>Carrying amount</i>							
At 31 December 2017	3,346,827	251,735	117,945	523,845	541,325	44,315	4,825,992
<i>Cost</i>							
Balance at 1 January 2016	753,072	258,698	221,620	318,400	221,696	129,423	1,902,909
Additions	11,011	78,631	17,070	1,465,797	140,261	5,458	1,718,228
Disposals	-	(62)	(5,408)	(201,540)	(6,393)	-	(213,403)
Balance at 31 December 2016	764,083	337,267	233,282	1,582,657	355,564	134,881	3,407,734
<i>Depreciation and amortisation</i>							
Balance at 1 January 2016	(75,198)	(181,891)	(116,204)	-	(119,387)	(55,184)	(547,864)
Depreciation and amortisation for the year	(7,592)	(36,383)	(44,410)	-	(29,197)	(26,045)	(143,627)
Disposals	-	52	4,132	-	5,758	-	9,942
Balance at 31 December 2016	(82,790)	(218,222)	(156,482)	-	(142,826)	(81,229)	(681,549)
<i>Carrying amount</i>							
At 31 December 2016	681,293	119,045	76,800	1,582,657	212,738	53,652	2,726,185

18 Insurance and reinsurance receivables

	2017 <u>'000 KZT</u>	2016 <u>'000 KZT</u>
Amounts due from policyholders	1,864,860	1,285,842
Amounts due from reinsurers	6,601,017	4,807,313
	8,465,877	6,093,155
Impairment allowance	(206,812)	(83,595)
	8,259,065	6,009,560

As at 31 December 2017 and 31 December 2016 the Company had no policyholders, whose amounts due exceeded 10% of equity.

Movements in the impairment allowance on insurance and reinsurance receivables for the years ended 31 December are as follows:

	2017 <u>'000 KZT</u>	2016 <u>'000 KZT</u>
Balance at the beginning of the year	(83,595)	(33,594)
Net charge	(129,495)	(53,059)
Write-offs	6,278	3,058
Balance at the end of the year	(206,812)	(83,595)

Credit quality of insurance and reinsurance receivables

The following table provides information on the credit quality of insurance and reinsurance receivables as at 31 December 2017:

31 December 2017	Gross receivables <u>'000 KZT</u>	Impairment allowance <u>'000 KZT</u>	Net receivables <u>'000 KZT</u>	Impairment allowance to gross receivables, %
Amounts due from policyholders and reinsurers				
Amounts due from policyholders				
Not past due	1,228,029	-	1,228,029	-
Overdue or impaired:	-	-	-	-
- overdue less than 90 days	338,355	-	338,355	-
- overdue more than 90 days and less than 1 year	108,972	-	108,972	-
- overdue more than 1 year	189,504	(189,504)	-	100
Total overdue or impaired receivables due from policyholders	636,831	(189,504)	447,327	30
Total amounts due from policyholders	1,864,860	(189,504)	1,675,356	10

18 Insurance and reinsurance receivables, continued

Credit quality of insurance and reinsurance receivables, continued

31 December 2017	Gross receivables '000 KZT	Impairment allowance '000 KZT	Net receivables '000 KZT	Impairment allowance to gross receivables, %
Amounts due from reinsurers				
Not past due	5,880,407	-	5,880,407	-
Overdue or impaired:				
- overdue less than 90 days	609,294	-	609,294	-
- overdue more than 90 days and less than 1 year	94,008	-	94,008	-
- overdue more than 1 year	17,308	(17,308)	-	100
Total overdue or impaired receivables due from reinsurers	720,610	(17,308)	703,302	2
Total amounts due from reinsurers	6,601,017	(17,308)	6,583,709	-
Total amounts due from policyholders and reinsurers	8,465,877	(206,812)	8,259,065	2

The following table provides information on the credit quality of insurance and reinsurance receivables as at 31 December 2016:

31 December 2016	Gross receivables '000 KZT	Impairment allowance '000 KZT	Net receivables '000 KZT	Impairment allowance to gross receivables, %
Amounts due from policyholders and reinsurers				
Amounts due from policyholders				
Not past due	567,878	-	567,878	-
Overdue or impaired:	-	-	-	-
- overdue less than 90 days	333,156	-	333,156	-
- overdue more than 90 days and less than 1 year	324,847	-	324,847	-
- overdue more than 1 year	59,961	(59,961)	-	100
Total overdue or impaired receivables due from policyholders	717,964	(59,961)	658,003	8
Total amounts due from policyholders	1,285,842	(59,961)	1,225,881	5

18 Insurance and reinsurance receivables, continued

Credit quality of insurance and reinsurance receivables, continued

31 December 2016	Gross receivables '000 KZT	Impairment allowance '000 KZT	Net receivables '000 KZT	Impairment allowance to gross receivables, %
Amounts due from reinsurers				
Not past due	4,562,213	-	4,562,213	-
Overdue or impaired:	-	-	-	-
- overdue less than 90 days	195,245	-	195,245	-
- overdue more than 90 days and less than 1 year	26,221	-	26,221	-
- overdue more than 1 year	23,634	(23,634)	-	100
Total overdue or impaired receivables due from reinsurers	245,100	(23,634)	221,466	10
Total amounts due from reinsurers	4,807,313	(23,634)	4,783,679	0
Total amounts due from policyholders and reinsurers	6,093,155	(83,595)	6,009,560	1

19 Insurance contract provisions and reinsurers' share in insurance contract provisions

	Gross 2017 '000 KZT	Reinsurance 2017 '000 KZT	Net 2017 '000 KZT
Unearned premium provision	22,847,842	(2,110,990)	20,736,852
Provision for claims incurred but not reported	12,935,323	(875,464)	12,059,859
Provision for claims reported but not settled	69,562,176	(31,191,470)	38,370,706
	105,345,341	(34,177,924)	71,167,417
	Gross 2016 '000 KZT	Reinsurance 2016 '000 KZT	Net 2016 '000 KZT
Unearned premium provision	17,233,192	(996,433)	16,236,759
Provision for claims incurred but not reported	10,075,373	(448,920)	9,626,453
Provision for claims reported but not settled	59,557,972	(31,419,810)	28,138,162
	86,866,537	(32,865,163)	54,001,374

19 Insurance contract provisions and reinsurers' share in insurance contract provisions, continued

(a) Analysis of movements in insurance contract provisions

	2017 ‘000 KZT	2016 ‘000 KZT
Balance at the beginning of the year	54,001,374	53,580,204
Premiums written	53,564,256	47,446,198
Premiums earned	(47,949,606)	(43,960,954)
Claims reported	29,694,323	32,778,037
Claims paid	(16,042,431)	(23,557,557)
New provisions established during the year	4,809,457	3,632,918
Change in loss adjustment expense provision	(3,647,688)	425,763
Change in provisions for prior year claims	(1,949,506)	(4,440,472)
Change in reinsurers' share	(1,312,762)	(11,902,763)
Balance at the end of the year	71,167,417	54,001,374

(b) Analysis of movements in unearned premium provision

	2017 ‘000 KZT	2016 ‘000 KZT
Balance at the beginning of the year	16,236,759	12,322,399
Premiums received	53,564,256	47,446,198
Premiums earned	(47,949,606)	(43,960,954)
Change in reinsurers' share	(1,114,557)	429,116
Balance at the end of the year	20,736,852	16,236,759

(c) Analysis of movements in provisions for claims incurred but not reported

	2017 ‘000 KZT	2016 ‘000 KZT
Balance at the beginning of the year	9,626,453	10,213,022
New provisions established during the year	4,809,457	3,632,918
Change in provision for prior years claims	(1,949,506)	(4,440,472)
Change in reinsurers' share	(426,545)	220,985
Balance at the end of the year	12,059,859	9,626,453

(d) Analysis of movements in provisions for claims reported but not settled

	2017 ‘000 KZT	2016 ‘000 KZT
Balance at the beginning of the year	28,138,162	31,044,783
Current year's claims reported	26,556,298	14,607,106
Prior years' claims reported	3,138,025	18,170,931
Change in loss adjustment expense provision	(3,647,688)	425,763
Current year's claims paid	(6,890,936)	(4,519,700)
Prior years' claims paid	(9,151,495)	(19,037,857)
Change in reinsurers' share	228,340	(12,552,864)
Balance at the end of the year	38,370,706	28,138,162

19 Insurance contract provisions and reinsurers' share in insurance contract provisions, continued

(e) Analysis of insurance contract provisions by main lines of business

2017	Obligatory			Voluntary			Total
	Employer's liability	Vehicle owner's liability	Other obligatory	Medical	Air/Water/ Motor transport	Other voluntary	
Unearned premiums provision	1,527,974	2,982,631	161,403	1,211,104	2,799,720	1,739,769	22,847,842
Provision for claims incurred but not reported	2,974,518	321,886	15,474	148,776	67,082	215,470	12,935,323
Provision for claims reported but not settled	2,854,351	671,510	402	1,508	1,177,579	745,281	69,562,176
Gross insurance contract provisions	7,356,843	3,976,027	177,279	1,361,388	4,044,381	2,700,520	105,345,341
Reinsurers' share in insurance contract provisions	-	-	-	-	(49,629)	(581,211)	(34,177,924)
Net insurance contract provisions	7,356,843	3,976,027	177,279	1,361,388	3,994,752	2,119,309	71,167,417

2016	Obligatory			Voluntary			Total
	Employer's liability	Vehicle owner's liability	Other obligatory	Medical	Air/Water/ Motor transport	Other voluntary	
Unearned premiums provision	1,260,643	1,302,047	103,276	1,193,188	2,511,543	2,221,019	17,233,192
Provision for claims incurred but not reported	3,105,402	98,785	10,834	165,675	92,890	257,895	10,075,373
Provision for claims reported but not settled	2,044,666	445,367	9,532	1,089	1,912,198	1,154,649	59,557,972
Gross insurance contract provisions	6,410,711	1,846,199	123,642	1,359,952	4,516,631	3,633,563	86,866,537
Reinsurers' share in insurance contract provisions	-	-	-	-	(42,769)	(333,731)	(32,865,163)
Net insurance contract provisions	6,410,711	1,846,199	123,642	1,359,952	4,473,862	3,299,832	54,001,374

19 Insurance contract provisions and reinsurers' share in insurance contract provisions, continued

(f) Key provision assumptions

The process used to determine the assumptions is intended to result in neutral estimates of the most likely or expected outcome. The sources of data used as inputs for the assumptions are internal, using detailed studies that are carried out annually. The assumptions are checked to ensure that they are consistent with observable market prices or other published information. There is, however, a general lack of publicly available information on the Kazakhstan insurance market that would be relevant to identification of assumptions and sensitivities.

The nature of the business makes it difficult to predict with certainty the likely outcome of any particular claim and the ultimate cost of notified claims. Each notified claim is assessed on a separate, case by case basis with due regard to the claim circumstances, information available from loss adjusters and historical evidence of the size of similar claims. Case estimates are reviewed regularly and are updated as and when new information arises. The provisions are based on information currently available. However, the ultimate liabilities may vary as a result of subsequent developments. The impact of many of the items affecting the ultimate cost of the loss is difficult to estimate. The provision estimation difficulties also differ by class of business due to differences in the underlying insurance contract, claim complexity, the volume of claims and the individual severity of claims, determining the occurrence date of a claim, and reporting lags.

Provisions for claims incurred but not reported ("IBNR") are estimated using a range of chain ladder statistical methods. Such methods extrapolate the development of paid and incurred claims for each accident year based upon observed development of earlier years.

To the extent that these methods use historical claims development information they assume that the historical claims development pattern will occur again in the future. There are reasons why this may not be the case. Such reasons include economic, legal, political and social trends, change in mix of business, random fluctuations, including the impact of large losses.

The assumptions that have the greatest effect on the measurement of general insurance contract provisions are the expected loss ratios for the most recent accident years. The expected loss ratio is the ratio of expected claims to earned premiums. When determining the total liability, the projection of future cash flows includes the estimated values of parameters that can affect the amount of an individual claim.

Management believes that due to the short-tailed nature of the majority of the Company's business excluding employer's liability and property insurance classes, the performance of the Company's portfolio is sensitive mainly to changes in expected loss ratios. The Company adjusts its insurance tariffs on a regular basis, based on the latest developments in these variables so that any emerging trends are taken into account.

20 Other assets

	2017	2016
	'000 KZT	'000 KZT
Acquisition costs	1,352,688	1,133,972
Other receivables	384,314	175,402
Impairment allowance	(31,056)	(20,609)
Total other financial assets	1,705,946	1,288,765
Prepayments	911,808	616,357
Wage settlements	5,461	4,611
Materials and supplies	237	2,690
Total other non-financial assets	917,506	623,658
Total other assets	2,623,452	1,912,423

(a) Analysis of movements in the impairment allowance

Movements in the impairment allowance for the years ended 31 December are as follows:

	2017	2016
	'000 KZT	'000 KZT
Balance at the beginning of the year	(20,609)	(13,769)
Net recovery	(15,217)	(9,211)
Write-offs	4,770	2,371
Balance at the end of the year	(31,056)	(20,609)

As at 31 December 2017, included in other assets are overdue receivables of KZT 71,170 thousand (31 December 2016: KZT 103,493 thousand), of which KZT 22,470 thousand (31 December 2016: KZT 8,905 thousand) are overdue for more than 90 days, but less than one year and KZT 31,056 thousand (31 December 2016: KZT 5,037 thousand) are overdue for more than one year.

21 Insurance and reinsurance payables

	2017	2016
	'000 KZT	'000 KZT
Reinsurance payables	954,802	245,241
Prepaid insurance premiums	274,704	245,313
Insurance payables	289,948	215,171
Broker fees payable	30,531	13,423
	1,549,985	719,148

The entire amount of reinsurance payables is represented by payables for written premiums ceded to reinsurers.

22 Other liabilities

	2017	2016
	'000 KZT	'000 KZT
Amounts payable to employees	2,010,316	1,818,755
Other taxes payable	209,429	217,649
Other payables	138,576	296,975
	2,358,321	2,333,379

23 Equity

(a) Share capital

	Ordinary shares 2017	Ordinary shares 2016
Authorised shares (ordinary shares)	150,000,000	150,000,000
Issued and outstanding shares (ordinary shares)	91,621,285	91,621,285
Nominal value, KZT'000	1	1
Issued and fully paid, KZT'000	91,621,285	91,621,285

During the year ended 31 December 2017, no ordinary shares were issued (31 December 2016: 35,080,120 shares).

(b) Capital management

The Company is subject to the regulatory requirements of the Republic of Kazakhstan regarding solvency margin as defined by regulations of the NBRK.

The Company is required to maintain a solvency margin ratio at not less than one. The solvency margin ratio is determined by division of the actual solvency margin by the minimum required solvency margin. The minimum required solvency margin is a composite measure based on a number of factors including net earned premiums, claims paid and premiums ceded to foreign reinsurers. As at 31 December 2017 and 31 December 2016, the Company complies with the solvency margins which are as follows:

	2017	2016
	'000 KZT	'000 KZT
Actual solvency margin	90,371,506	87,511,162
Minimum solvency margin	7,136,123	11,474,754
Normative solvency margin	12.66	7.63

(c) Dividends

In accordance with Kazakhstan legislation the Company's distributable reserves are limited to the balance of retained earnings as recorded in the Company's statutory financial statements prepared in accordance with IFRS or profit for the year if there is an accumulated loss brought forward. A distribution cannot be made if this would result in negative equity or the Company's insolvency. In accordance with the legislation of the Republic of Kazakhstan, as at 31 December 2017, reserves available for distribution amounted to KZT 13,008,931 thousand (31 December 2016: KZT 18,893,111 thousand).

During the year ended 31 December 2017 dividends of KZT 16,417,863 thousand or KZT 179.19 per share were declared and paid (2016: KZT 38,654,500 thousand or KZT 683.65 per share), of which no contribution to share capital has been reinvested by shareholders (2016: KZT 34,660,120 thousand).

23 Equity, continued

(d) Statutory reserve

In 2017 the Company transferred KZT 2,475,248 thousand from retained earnings to reserve capital (31 December 2016: KZT 1,306,141 thousand from reserve capital to retained earnings) as in accordance with the Regulation of FMSC # 76 dated 6 May 2014 on “Creating and maintaining insurance reserves” effective 16 May 2014, the Company shall create a stabilisation reserve for insurance products that demonstrate loss rates exceeding the average loss rate for three preceding years.

24 Financial instrument risk management

(a) Risk management policies and procedures

Management of risk is fundamental to the business of the Company and forms an essential element of the Company’s operations. The major risks faced by the Company are those related to market risk, credit risk and liquidity risk.

The risk management policies aim to identify, analyse and manage the risks faced by the Company, to set appropriate risk limits and controls, and to continuously monitor risk levels and adherence to limits. Risk management policies and procedures are reviewed regularly to reflect changes in market conditions, products and services offered and emerging best practice.

The Board of Directors has overall responsibility for the oversight of the risk management framework, overseeing the management of key risks and reviewing its risk management policies and procedures as well as approving significantly large exposures.

The Management Board is responsible for monitoring and implementing risk mitigation measures, and ensuring that the Company operates within established risk parameters. The Head of the Risk Department is responsible for the overall risk management and compliance functions, ensuring the implementation of common principles and methods for identifying, measuring, managing and reporting both financial and non-financial risks. He reports directly to the Board of Directors and indirectly to the Chairman.

Both external and internal risk factors are identified and managed throughout the organisation. Particular attention is given to identifying the full range of risk factors and determining the level of assurance over current risk mitigation procedures. Apart from the standard credit and market risk analysis, the Risk Department monitors financial and non-financial risks by holding regular meetings with operational units in order to obtain expert judgments in their respective areas of expertise.

(b) Market risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises currency risk, interest rate risk and other price risks. Market risk arises from open positions in interest rate and equity financial instruments, which are exposed to general and specific market movements and changes in the level of volatility of market prices and foreign currency rates.

The objective of market risk management is to manage and control market risk exposures within acceptable parameters, whilst optimising the return on risk.

24 Financial instrument risk management, continued

(b) Market risk, continued

Overall authority for market risk is vested in the Risk Management Department, which is controlled by the Board of Directors. Market risk limits are approved by the Board of Directors.

The Company manages its market risk by setting open position limits in relation to financial instruments, interest rate maturity and currency positions and stop-loss limits. These are monitored on a regular basis.

The management of the interest rates risk component of market risk by monitoring the interest rate gap is supplemented by monitoring the sensitivity of the Company's net interest margin to various standard and non-standard interest rate scenarios.

(i) Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Company is exposed to the effects of fluctuations in the prevailing levels of market interest rates on its financial position and cash flows. Interest margins may increase as a result of such changes but may also reduce or create losses in the event that unexpected movements occur.

Interest rate risk arises when the actual or forecasted assets of a given maturity period are either greater or less than the actual or forecasted liabilities in that maturity period.

(ii) Currency risk

The Company has assets and liabilities denominated in several foreign currencies.

Currency risk is the risk that the fair value or the future cash flows of a financial instrument will fluctuate because of changes in foreign currency exchange rates.

24 Financial instrument risk management, continued

(b) Market risk, continued

(iii) Currency risk, continued

The following table shows the foreign currency exposure structure of financial assets and liabilities as at 31 December 2017:

'000 KZT	KZT	USD	EUR	GBP	RUB	Other	Total
Assets							
Cash and cash equivalents	7,121	34	1,438	236	1	-	8,830
Placements with banks	12,610,482	3,028,108	-	-	462,440	-	16,101,030
Available-for-sale financial assets	17,666	-	-	-	-	-	17,666
Held-to-maturity investments	36,638,542	96,641,219	10,164,265	1,104,610	118,369	-	144,667,005
Insurance and reinsurance receivables	2,623,563	3,641,144	437,238	-	843,613	713,507	8,259,065
Other financial assets	1,704,505	1,441	-	-	-	-	1,705,946
Total assets	53,601,879	103,311,946	10,602,941	1,104,846	1,424,423	713,507	170,759,542
Liabilities							
Insurance and reinsurance payables	(282,938)	(964,283)	(745)	-	-	(27,315)	(1,275,281)
Other financial liabilities	(2,343,393)	(178)	-	-	(14,750)	-	(2,358,321)
Total liabilities	(2,626,331)	(964,461)	(745)	-	(14,750)	(27,315)	(3,633,602)
Net position as at 31 December 2016	50,975,548	102,347,485	10,602,196	1,104,846	1,409,673	686,192	167,125,940

24 Financial instrument risk management, continued

(b) Market risk, continued

(ii) Currency risk, continued

The following table shows the foreign currency exposure structure of financial assets and liabilities as at 31 December 2016:

'000 KZT	KZT	USD	EUR	GBP	RUB	Other	Total
Assets							
Cash and cash equivalents	44,481	285	210,940	-	6,271	-	261,977
Placements with banks	15,949,159	949,449	-	-	151,677	-	17,050,285
Available-for-sale financial assets	19,121	-	-	-	-	-	19,121
Held-to-maturity investments	18,195,072	106,908,789	8,973,457	1,017,791	4,455,103	-	139,550,212
Insurance and reinsurance receivables	1,933,656	2,433,059	292,278	26,737	948,784	375,046	6,009,560
Other financial assets	872,695	5,667	410,403	-	-	-	1,288,765
Total assets	37,014,184	110,297,249	9,887,078	1,044,528	5,561,835	375,046	164,179,920
Liabilities							
Insurance and reinsurance payables	(207,618)	(249,877)	-	-	-	(16,340)	(473,835)
Other financial liabilities	(2,227,437)	(18,111)	(73,081)	-	(14,750)	-	(2,333,379)
Total liabilities	(2,435,055)	(267,988)	(73,081)	-	(14,750)	(16,340)	(2,807,214)
Net position as at 31 December 2016	34,579,129	110,029,261	9,813,997	1,044,528	5,547,085	358,706	161,372,706

24 Financial instrument risk management, continued

(b) Market risk, continued

(ii) Currency risk, continued

A weakening of KZT, as indicated below, against the following currencies at 31 December 2017 and 2016 would have increased (decreased) equity and profit or loss by the amounts shown below. This analysis is based on foreign currency exchange rate variances that the Company considered to be reasonably possible at the end of the reporting period. The analysis assumes that all other variables, in particular interest rates, remain constant.

‘000 KZT	2017		2016	
	Net income	Equity	Net income	Equity
20% appreciation of USD	16,375,598	16,375,598	17,604,682	17,604,682
20% appreciation of EUR	1,696,351	1,696,351	1,570,240	1,570,240
20% appreciation of GBP	176,775	176,775	167,124	167,124
20% appreciation of RUB	225,548	225,548	887,534	887,534

A strengthening of the KZT against the above currencies at 31 December 2017 and 31 December 2016 would have had the equal but opposite effect on the above currencies to the amounts shown above, on the basis that all other variables remain constant.

(iii) Other price risks

Other price risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate risk or currency risk), whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instruments traded in the market. Other price risk arises when the Company takes a long or short position in a financial instrument.

An analysis of sensitivity of profit or loss and equity to changes in securities prices based on positions existing as at 31 December 2017 and 31 December 2016 and a simplified scenario of a 5% change in all equity securities prices is as follows:

	2017		2016	
	Profit or loss	Equity	Profit or loss	Equity
5% increase in securities prices	-	315,403	-	956
5% decrease in securities prices	-	(315,403)	-	(956)

(c) Credit risk

Credit risk is the risk of financial loss to the Company if a customer or counterparty to a financial instrument fails to meet its contractual obligations. The Company has policies and procedures in place to manage credit exposures (both for recognised financial assets and unrecognised contractual commitments), including guidelines to limit portfolio concentration. The credit policy is reviewed and approved by the Management Board.

The Company continuously monitors the performance of individual credit exposures and regularly reassesses the creditworthiness of its customers. Apart from individual customer analysis, the credit portfolio is assessed by the Risk Department with regard to credit concentration and market risks.

24 Financial instrument risk management, continued

(c) Credit risk, continued

The maximum exposure to credit risk is generally reflected in the carrying amounts of financial assets in the statement of financial position and unrecognised contractual commitment amounts. The impact of possible netting of assets and liabilities to reduce potential credit exposure is not significant.

The maximum exposure to on balance sheet credit risk at the reporting date is as follows:

	2017	2016
	<u>'000 KZT</u>	<u>'000 KZT</u>
ASSETS		
Cash and cash equivalents	2,418	261,957
Placements with banks	16,101,030	17,050,285
Held-to-maturity investments	144,667,005	139,550,212
Insurance and reinsurance receivables	8,259,065	6,009,560
Reinsurers' share in insurance contract provisions	32,066,934	31,868,730
Other financial assets	1,705,946	1,288,765
Total maximum exposure	<u>202,802,398</u>	<u>196,029,509</u>

As at 31 December 2017 the Company has one debtor (31 December 2016: one debtor), credit risk exposure to whom exceeds 10 percent maximum credit risk exposure. The credit risk exposure for this debtor as at 31 December 2017 is KZT 52,666,087 thousand (31 December 2016: KZT 50,404,897 thousand). Reinsurers' share in insurance contract provisions of KZT 31,098,454 thousand (2016: KZT 31,160,405 thousand) relates to international companies with a credit rating of A and above. The credit ratings are presented by reference to credit ratings of «Standard&Poor's» credit ratings agency or analogues of similar international agencies.

(d) Liquidity risk

Liquidity risk is the risk that the Company will encounter difficulty in meeting obligations associated with its financial liabilities that are settled by delivering cash or another financial asset. Liquidity risk exists when the maturities of assets and liabilities do not match. The matching and/or controlled mismatching of the maturities and interest rates of assets and liabilities is fundamental to liquidity management. It is unusual for financial institutions ever to be completely matched, since business transacted is often of an uncertain term and of different types. An unmatched position potentially enhances profitability, but can also increase the risk of losses.

The Company mitigates this risk by analysing liquidity gaps and maturity on an ongoing basis.

The following table shows financial liabilities by remaining contractual maturity dates as at 31 December 2017. Insurance liabilities are shown based on expected maturities. Total liabilities on insurance contract provisions are presented below:

'000 KZT	<u>Less than 1 month</u>	<u>1 to 3 months</u>	<u>3 months to 1 year</u>	<u>More than 1 year</u>	<u>Total</u>
Financial liabilities					
Insurance contract provisions	2,334,288	6,079,088	16,681,198	80,250,767	105,345,341
Insurance and reinsurance payables	472,500	802,781	-	-	1,275,281
Other financial liabilities	336,720	703,455	935,980	382,166	2,358,321
Total financial liabilities as at 31 December 2017	<u>3,143,508</u>	<u>7,585,324</u>	<u>17,617,178</u>	<u>80,632,933</u>	<u>108,978,943</u>

24 Financial instrument risk management, continued

(d) Liquidity risk, continued

The following table shows financial liabilities by remaining contractual maturity dates as at 31 December 2016. Insurance liabilities are shown based on expected maturities. Insurance contract provisions are presented net of reinsurers' share:

'000 KZT	Less than 1 month	1 to 3 months	3 months to 1 year	More than 1 year	Total
Financial liabilities					
Insurance contract provisions	1,867,879	4,220,680	26,582,334	54,195,644	86,866,537
Insurance and reinsurance payables	456,950	16,885	-	-	473,835
Other financial liabilities	507,044	704,091	585,025	537,219	2,333,379
Total financial liabilities as at 31 December 2016	2,831,873	4,941,656	27,167,359	54,732,863	89,673,751

25 Contingencies

(a) Litigation

In the ordinary course of business, the Company is subject to legal actions and complaints. Management believes that the ultimate liability, if any, arising from such actions or complaints, will not have a material adverse effect on the financial condition or the results of future operations.

(b) Taxation contingencies

The taxation system in Kazakhstan is relatively new and is characterised by frequent changes in legislation, official pronouncements and court decisions, which are often unclear, contradictory and subject to varying interpretation by different tax authorities, including opinions with respect to IFRS treatment of revenues, expenses and other items in the financial statements. Taxes are subject to review and investigation by various levels of authorities, which have the authority to impose severe fines and interest charges. A tax year generally remains open for review by the tax authorities for five subsequent calendar years; however, under certain circumstances a tax year may remain open longer.

These circumstances may create tax risks in Kazakhstan that are more significant than in other countries. Management believes that it has provided adequately for tax liabilities based on its interpretations of applicable tax legislation, official pronouncements and court decisions. However, the interpretations of the relevant authorities could differ and the effect on these consolidated financial statements, if the authorities were successful in enforcing their interpretations, could be significant.

26 Financial assets and liabilities: fair values and accounting classifications

(a) Accounting classifications and fair values

The table below sets out the carrying amounts and fair values of financial assets and financial liabilities as at 31 December 2017:

‘000 KZT	Held to maturity	Loans and receivables	Available-for-sale	Other amortised cost	Total carrying amount	Fair value
Cash and cash equivalents	-	8,830	-	-	8,830	8,830
Placements with banks	-	16,101,030	-	-	16,101,030	16,101,030
Available-for-sale financial assets	-	-	6,290,403	-	6,290,403	6,290,403
Held-to-maturity investments	144,667,005	-	-	-	144,667,005	154,633,926
Insurance and reinsurance receivables	-	8,259,065	-	-	8,259,065	8,259,065
Other financial assets	-	1,705,946	-	-	1,705,946	1,705,946
	144,667,005	26,074,871	6,290,403	-	177,032,279	186,999,200
Insurance and reinsurance payables	-	-	-	(1,275,281)	(1,275,281)	(1,275,281)
Other financial liabilities	-	-	-	2,358,321	2,358,321	2,358,321
	-	-	-	3,633,602	3,633,602	3,633,602

The table below sets out the carrying amounts and fair values of financial assets and financial liabilities as at 31 December 2016:

‘000 KZT	Held to maturity	Loans and receivables	Available-for-sale	Other amortised cost	Total carrying amount	Fair value
Cash and cash equivalents	-	261,977	-	-	261,977	261,977
Placements with banks	-	17,050,285	-	-	17,050,285	17,050,285
Available-for-sale financial assets	-	-	1,455	-	1,455	1,455
Held-to-maturity investments	139,550,212	-	-	-	139,550,212	142,202,665
Insurance and reinsurance receivables	-	6,009,560	-	-	6,009,560	6,009,560
Other financial assets	-	1,288,765	-	-	1,288,765	1,288,765
	139,550,212	24,610,587	1,455	-	164,162,254	166,814,707
Insurance and reinsurance payables	-	-	-	(473,835)	(473,835)	(473,835)
Other financial liabilities	-	-	-	(2,333,379)	(2,333,379)	(2,333,379)
	-	-	-	(2,807,214)	(2,807,214)	(2,807,214)

26 Financial assets and liabilities: fair values and accounting classifications, continued

(a) Accounting classifications and fair values, continued

The estimates of fair value are intended to approximate the price that would be received to sell an asset, or paid to transfer a liability in an orderly transaction between market participants at the measurement date. However given the uncertainties and the use of subjective judgment, the fair value should not be interpreted as being realisable in an immediate sale of the assets or transfer of liabilities.

Fair values of financial assets and financial liabilities that are traded in active markets are based on quoted market prices or dealer price quotations. For all other financial instruments, the Company determines fair values using other valuation techniques.

The objective of valuation techniques is to arrive at a fair value determination that reflects the price that would be received to sell the asset or paid to transfer the liability in an orderly transaction between market participants at the measurement date.

Valuation techniques include net present value and discounted cash flow models, comparison to similar instruments for which market-observable prices exist and other valuation models. Assumptions and inputs used in valuation techniques include risk-free and benchmark interest rates, credit spreads and other premia used in estimating discount rates, bond and equity prices, foreign currency exchange rates, equity and equity index prices and expected price volatilities and correlations. The objective of valuation techniques is to arrive at a fair value determination that reflects the price of the financial instrument at the reporting date that would have been determined by market participants acting at arm's length.

The fair value of unquoted equity securities available-for-sale with a carrying value of KZT 17,666 thousand cannot be determined.

(b) Fair value hierarchy

The Company measures fair values using the following fair value hierarchy that reflects the significance of the inputs used in making the measurements:

- Level 1: quoted market price (unadjusted) in an active market for an identical instrument.
- Level 2: inputs other than quotes prices included within Level 1 that are observable either directly (i.e., as prices) or indirectly (i.e., derived from prices). This category includes instruments valued using: quoted market prices in active markets for similar instruments; quoted prices for similar instruments in markets that are considered less than active; or other valuation techniques where all significant inputs are directly or indirectly observable from market data.

26 Financial assets and liabilities: fair values and accounting classifications, continued

(b) Fair value hierarchy, continued

- Level 3: inputs that are unobservable. This category includes all instruments where the valuation technique includes inputs not based on observable data and the unobservable inputs have a significant effect on the instrument's valuation. This category includes instruments that are valued based on quoted prices for similar instruments where significant unobservable adjustments or assumptions are required to reflect differences between the instruments.

The table below analyses financial instruments measured at fair value at 31 December 2017, by the level in the fair value hierarchy into which the fair value measurement is categorised. The amounts are based on the values recognised in the statement of financial position:

'000 KZT	Level 1	Total
Available-for-sale financial assets	6,290,403	6,290,403

The table below analyses financial instruments measured at fair value at 31 December 2016, by the level in the fair value hierarchy into which the fair value measurement is categorised. The amounts are based on the values recognised in the statement of financial position.

'000 KZT	Level 3	Total
Available-for-sale financial assets	1,455	1,455

26 Financial assets and liabilities: fair values and accounting classifications, continued

(b) Fair value hierarchy, continued

The following table analyses the fair value of financial instruments not measured at fair value, by the level in the fair value hierarchy into which each fair value measurement is categorised as at 31 December 2017.

'000 KZT	Level 1	Level 2	Level 3	Total fair values	Total carrying amount
Assets					
Cash and cash equivalents	-	8,830	-	8,830	8,830
Placements with banks	-	16,101,030	-	16,101,030	16,101,030
Held-to-maturity investments	45,470,286	109,163,640	-	154,633,926	144,667,005
Insurance and reinsurance receivables	-	8,259,065	-	8,259,065	8,259,065
Other financial assets	-	1,705,946	-	1,705,946	1,705,946
Liabilities					
Insurance and reinsurance payables	-	(1,275,281)	-	(1,275,281)	(1,275,281)
Other financial liabilities	-	(2,358,321)	-	(2,358,321)	(2,358,321)

26 Financial assets and liabilities: fair values and accounting classifications, continued

(b) Fair value hierarchy, continued

The following table analyses the fair value of financial instruments not measured at fair value, by the level in the fair value hierarchy into which each fair value measurement is categorised as at 31 December 2016.

'000 KZT	Level 1	Level 2	Level 3	Total fair values	Total carrying amount
Assets					
Cash and cash equivalents	-	261,977	-	261,977	261,977
Placements with banks	-	17,050,285	-	17,050,285	17,050,285
Held-to-maturity investments	34,629,390	107,551,741	21,534	142,202,665	139,550,212
Insurance and reinsurance receivables	-	6,009,560	-	6,009,560	6,009,560
Other financial assets	-	1,288,765	-	1,288,765	1,288,765
Liabilities					
Insurance and reinsurance payables	-	(473,835)	-	(473,835)	(473,835)
Other financial liabilities	-	(2,333,379)	-	(2,333,379)	(2,333,379)

27 Related party transactions

(a) Control relationship

As at 31 December 2017 members of the Board of Directors and the Management Board of the Company and their close family members hold 5% (31 December 2016: 5%) of the Company's shares.

The Company's parent company is Eurasian Financial Company JSC (the "Parent company"). The Parent company is controlled by the group of individuals: Mr. Mashkevich A.A., Mr. Shodiyev P.K., Mr. Ibragimov A.R., each of whom owns 33.3%. Publicly available financial statements are produced by the Company's Parent company.

(b) Transactions with the members of the Board of Directors and the Management Board

Total remuneration included in personnel expenses for the years ended 31 December 2017 and 31 December 2016 is as follows:

	2017	2016
	'000 KZT	'000 KZT
Members of the Board of Directors and the Management Board	<u>2,916,284</u>	<u>4,139,567</u>

(c) Transactions with other related parties

Other related parties comprise the Parent company, the fellow subsidiaries, and other companies under control of Mr. Mashkevich A.A., Mr. Shodiyev P.K., and Mr. Ibragimov A.R.

27 Related party transactions, continued

(c) Transactions with other related parties, continued

The outstanding balances as of 31 December 2017 and related profit or loss amounts of transactions for the year then ended with other related parties are as follows.

	Parent company		Fellow subsidiaries		Average interest rate, %	Other	Total
	000 KZT	000 KZT	000 KZT	000 KZT			
Assets							
Cash and cash equivalents	-	2,315	-	-	-	-	2,315
Placements with banks	-	-	1,427,303	-	-	-	1,427,303
- in KZT	-	-	2,996,516	-	-	-	2,996,516
- in USD dollars	-	-	-	-	-	-	-
Held-to-maturity investments	-	11,335,612	-	-	-	-	11,335,612
- in USD dollars	-	278,918	-	-	-	652,794	931,712
Insurance and reinsurance receivables							
Liabilities							
Insurance contract provisions	(107,511)	(2,389,399)	-	-	-	(36,432,946)	(38,929,856)
Insurance and reinsurance payables	(26,146)	(28,519)	-	-	-	(867)	(55,532)
Other liabilities	-	(11,529)	-	-	-	-	(11,529)
Profit/(loss)							
Gross premiums written	191,800	3,430,635	-	-	-	12,416,343	16,038,778
Net finance income	-	1,536,514	-	-	-	-	1,536,514
Other income	10,742	52,560	-	-	-	-	63,302
Claims incurred	(1,087)	(637,227)	-	-	-	(2,690,575)	(3,328,889)
Change in insurance contract provisions	(107,352)	161,094	-	-	-	(246,553)	(192,811)
Commission expense	-	(14,666)	-	-	-	(48)	(14,714)
Other expenses	-	(34,479)	-	-	-	-	(34,479)
Off-balance sheet liabilities							
Total cumulative exposure to risk*	7,016,080	182,050,362	-	-	-	253,766,692	442,833,134

27 Related party transactions, continued

(c) Transactions with other related parties, continued

The outstanding balances as of 31 December 2016 and related profit or loss amounts of transactions for the year then ended with other related parties are as follows.

	Parent company		Fellow subsidiaries		Average interest rate, %	Other		Total
	000 KZT	000 KZT	000 KZT	000 KZT		000 KZT	000 KZT	
Assets								
Cash and cash equivalents	-	259,768	-	-	-	-	259,768	
Placements with banks	-	-	-	-	-	-	-	
- in KZT	-	-	-	-	-	-	-	
- in USD dollars	-	5,870,165	-	-	17.0	-	5,870,165	
Held-to-maturity investments	-	949,449	-	-	4.0	-	949,449	
- in USD dollars	-	-	-	-	-	-	-	
Insurance and reinsurance receivables	-	9,101,315	-	-	7.5	-	9,101,315	
	-	274,752	-	-	-	1,812	276,564	
Liabilities								
Insurance contract provisions	(158)	(2,550,492)	-	-	-	(36,186,393)	(38,737,043)	
Insurance and reinsurance payables	-	(3,517)	-	-	-	(1,191)	(4,708)	
Other liabilities	-	(7,831)	-	-	-	-	(7,831)	
Profit/(loss)								
Gross premiums written	26,917	3,217,897	-	-	-	11,683,839	14,928,653	
Net finance income	-	1,312,981	-	-	-	-	1,312,981	
Other income	10,852	53,762	-	-	-	-	64,614	
Claims incurred	-	(932,436)	-	-	-	(6,686,605)	(7,619,041)	
Change in insurance contract provisions	42,693	(2,445,120)	-	-	-	(14,233,994)	(16,636,421)	
Commission expense	-	(20,446)	-	-	-	-	(20,446)	
Other expenses	-	(44,168)	-	-	-	-	(44,168)	
Off-balance sheet liabilities								
Total cumulative exposure to risk*	78,708	182,005,479	-	-	-	155,387,460	337,471,646	

*Off-balance sheet liabilities represent total insurance amounts for acting insurance contracts concluded with related parties.